



The NOR'WESTER

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PNNA is a non-profit corporation registered in the State of Oregon.

<http://www.pnna.org>

Danny Bisgaard, Secretary
email
d.bisgaard@comcast.net

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First Quarter

2017

January-February-March

President's Message

by PNNA President James Reinders

Wow, a new year is coming. I hope you have enjoyed your fall and holidays, and are ready for an exciting 2017.

The new year kicks off with the Greater Tacoma Coin Show at the King Oscar in Tacoma on January 7, and the Coin/Currency/Token/Medal Show at the Clackamas Banquet Center on January 8. Patti has done an excellent job keeping this quarterly show in the Portland area, an important staple for Portland numismatists. Many more shows follow: <http://pnna.org/calendar.html> is the place to get more information.

The Boeing Employees show is just around the corner, January 21-22, and our Spring Convention and Annual Meeting for the PNNA is March 17-19. [Note: There are also PNNA board meetings scheduled at both of these events. See below.]

With the annual PNNA convention coming up so soon, it is time for quite a number of annual awards which help us recognize the many fine contributions our members make to our clubs and the hobby. Please take a moment to drop Danny, or myself, or any board member a note if you have any input on someone we should recognize. We really appreciate any input you might have. Please, drop us a note today (don't delay). Thank you.

I especially hope to see you all at the annual PNNA membership meeting on March 18 in Tukwila.

Upcoming Board Meeting Dates and Locations:

- Jan. 21, 2017 at the Boeing Employees Coin Show, Kent Commons, Kent, WA
- March 18, 2017 at the PNNA Annual Convention, Tukwila Community Center, Tukwila, WA (Normally the board meeting is at 7 a.m., and the membership and awards meeting at 6 p.m.)

The Board and Officers serve at your pleasure – please contact any one of us with your suggestions. We want to grow this organization and we want to better educate our members on the subject of numismatics.

And, as Danny used to say, "Have a great numismatic winter," and we'll see you in 2017!

PNNA Dues / Newsletter Access

PNNA membership dues are payable annually at the beginning of the year. If you haven't paid, please send your 2017 dues to Scott Loos, PO Box 2210, North Bend, WA 98045. Reminder notices will be sent in early March along with the 2nd Quarter 2017 convention edition of *The Nor'wester*.

For those of you who prefer to use PayPal, the PNNA PayPal email is sales@pnna.org, and there are payment buttons available on the PNNA website (click on "Membership"). If you would prefer to receive your newsletters by email and/or web access, please notify Eric Holcomb, or simply select the desired option on the PayPal page. You save \$5.00 per year with this option.

If you do choose the online newsletter option, we appreciate it if you also keep your regular postal mailing address up-to-date with the PNNA. You may still receive paper mail in special circumstances, such as an election ballot, or if your email "bounces."

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PNNA Awards

Nominations for any of the following PNNA awards should be sent to the attention of Danny Bisgaard, c/o Skip Caldwell, PO Box 2051, Salem, OR 97308, or email Danny at d.bisgaard@comcast.net, unless otherwise noted in the award description.

Due to the early PNNA Tukwila convention in 2017, all nominations are due by Feb. 15, 2017, except for fall presidential award nominations, and NCW contest entries.

The PNNA awards committee is made up of Danny Bisgaard (chair), Ron Engholm, Dennis Reed and Dan Vornbrock.

Bob Everett Memorial Award

Detailed information is available on the PNNA website at <http://www.pnna.org/awards/everett.html>.

The past five winners of the Bob Everett Memorial Award (Lisa Loos, Rick Schulz, Bill McKivor, Ed Fischer and Danny Bisgaard) make up the committee to select the 2016 Everett Award winner.

The award will be presented at the March 2017 annual convention, if the honoree is present. The recipient does not have to be a member of the PNNA; he or she need only be someone who has promoted numismatics in the Pacific Northwest during the 2016 calendar year.

Please send your nominations (name and achievements that merit receipt of the award) to one or more of the above past award winners who make up the selection committee. In addition, nominations for the award could be sent to the PNNA awards committee or the secretary for forwarding to the selection committee.

Thanks to all of the membership for taking the time to submit nominations for this important award.

Nina Nystrom Memorial Goodwill Ambassador Award

Detailed information is available on the PNNA website at <http://www.pnna.org/awards/nystrom.html>.

The PNNA sponsors an annual award patterned after the former Krause Numismatic Ambassador Award at the national level, and recognizes individuals who have served as “ambassadors” for the hobby of numismatics in the Pacific Northwest.

Winners are selected by the PNNA President, who need not make an award every year.

Nominations should include a narrative describing and giving examples of the person’s role in serving as an “ambassador” in the Pacific Northwest.

Presidential Award

Detailed information is available on the PNNA website at http://www.pnna.org/awards/presidential_award.html.

The PNNA sponsors an annual award patterned after the ANA Presidential Award at the national level. Individuals may be recognized for a range of contributions to the hobby in the Pacific Northwest.

Winners are selected by the PNNA President, who need not make awards every year, but who typically makes awards at both the spring and fall conventions.

To suggest someone for this award, contact the PNNA president (or the awards committee), and include a narrative describing and giving examples of the person’s role in serving the hobby in the Pacific Northwest.

PNNA National Coin Week Contest

Detailed information is available on the PNNA website at http://www.pnna.org/awards/ncw/ncw_awards.html.

The PNNA sponsors an annual contest whereby local clubs can win monetary awards for promotion of National Coin Week. Each year the ANA selects a theme for NCW to suggest different ways to promote the hobby. The ANA has announced the 2017 theme: “Conflict and Courage: Money and the Military.” The 94th annual National Coin Week will be April 16-22, 2017.

Local clubs should take this opportunity to enhance their club treasury by preparing an eye-popping exhibit and display it in their local community. Please send information including pictures of the display and a written narrative on where the display was placed as well as other activities the club did to promote NCW.

Deadline for information is April 30, 2017.

We need additional participation in this competition. The Olympia Coin Club is the only club to have ever won this PNNA award!

PNNA Literary Award for Best Club Newsletter

Detailed information is available on the PNNA website at <http://www.pnna.org/awards/literary.html>.

The PNNA sponsors an annual contest whereby local clubs can win awards for best club newsletter. Awards will be presented in March 2017 for the three best newsletters of 2016.

Criteria for judging will be as follows: The submitted newsletters will be judged on the basis of the overall quality of their content. Specific aspects that will be considered include layout, use of graphics, inclusion of informative articles by club members, specific contributions by and for YNs, and evidence of creativity, both in content and in methods of distribution.

Clubs should submit a sample of three of their 2016 club newsletters to the committee for evaluation.

Local clubs that do participate should send their sample newsletters to the attention of Danny Bisgaard. Samples may be submitted via email and/or websites in any standard format such as PDF, HTML or Word.

Awards will be \$100 for first (club to also receive a plaque and PNNA perpetual plaque), and certificates for second and third.

We look forward to seeing what the local clubs are doing in getting the word out about their club's activity and articles that help educate all of us.

Best News Article Published in *The Nor'wester*

Detailed information is available on the PNNA website at <http://www.pnna.org/awards/literary.html>.

The PNNA sponsors an annual contest whereby members can win awards for the best article published in *The Nor'wester*. Awards are to be presented in March 2017 for the three best articles published in the 2nd-4th quarters of 2016 and the 1st quarter of 2017.

Criteria for judging will be as follows: The submitted articles will be judged on the basis of the overall quality of their content. Specific aspects that will be considered will include subject, useful information to members and quality based on adult or YN submission.

PNNA Editor Eric Holcomb will submit nominations for the awards to the awards committee. Eric will take into account any recommendations received from PNNA members before the deadline.

Members who participate should send their articles to Eric Holcomb (eric@holcomb.com) by the quarterly deadline. Please note that publication of articles cannot be guaranteed, or may be delayed. Articles are subject to editing for grammar, clarity or other reasons.

Articles from PNNA officers/committee members about PNNA business are not eligible for the award.

We look forward to reading the interesting articles submitted by members that help educate and entertain all of us.

Summer Seminar Scholarship Awards

The PNNA is offering two full one-session scholarships for an Adult and a YN (Young Numismatist) collector to attend the 2017 ANA Summer Seminar, held on the campus of The Colorado College in beautiful Colorado Springs, Colorado. Session I dates are Saturday, June 17, to Thursday, June 22; session II, Saturday, June 24 to Thursday, June 29, 2017.

Summer Seminar is an opportunity for numismatic scholarship and camaraderie offering students a wide and varied selection of week-long courses suited for anyone from the curious beginner to the most advanced numismatist.

The scholarship includes tuition for the class of your choice, a room in Loomis Dormitory (double occupancy), all of your meals (on campus meal plan included in tuition) and airfare reimbursement up to a maximum value of \$1,000 (\$1,050 for the YN Scholarship due to a side trip). YNs ages 13 to 22 stay in a Colorado College dormitory with a group of experi-

enced chaperons and mentors. Along with attending classes, YNs participate in a variety of special activities and events.

The winners will be adult or YN collectors who are members of the PNNA and complete the application. If you are not a current member of the PNNA, please submit dues with the application. Deadline for receipt of applications will be February 15, 2017.

An application form is included in this newsletter, or is available online at www.pnna.org, or from a PNNA officer, or at certain coin shows and club meetings. Summer Seminar class listings are available by contacting ANA or online at www.money.org. Questions can be directed to Danny Bisgaard, 503-588-8162, or email d.bisgaard@comcast.net.

2017 PNNA Spring Convention

Save the dates! The 68th Annual PNNA Spring Convention will be held at the Tukwila Community Center, March 17-19, 2017. The spring convention has a rich tradition as the oldest and largest annual coin show in the Pacific Northwest. In addition to the 85-table bourse, offerings will include a Young Numismatist treasure hunt, Boy and Girl Scout programs, hourly door prizes, and numismatic theater presentations. We look forward to seeing you there!

Also, we are looking for additional volunteers to assist with the important behind-the-scenes work that contributes to the show's success. If you can help, please contact General Chairman Kevin Charbonneau at kcharboneau58@comcast.net.

If you are a dealer who would like to advertise in the convention edition of *The Nor'wester*, or if you would like to advertise on the PNNA website, please contact editor Eric Holcomb, eric@holcomb.com. One-line website listings at http://www.pnna.org/info/member_links.html are free to PNNA dealers!

More information about the convention will be posted on the PNNA website, and will appear in the 2nd Quarter convention edition of *The Nor'wester*.

Exhibits at the 2017 Convention

Now is the time to build your exhibits for next spring's PNNA convention in Tukwila. There is also an opportunity to show exhibits at the Boeing show in January (Jan. 21-22); use this show as a proving ground for your entry for the PNNA.

The best exhibitor at the PNNA spring convention earns \$200 toward the expense of taking the winning exhibit to the ANA summer convention the same year (the ANA will be in Denver, Aug. 1-5, 2017).

If you need more information about numismatic exhibiting at a PNNA convention, see the PNNA website at <http://www.pnna.org/exhibits/exhibits.html>, or contact PNNA chief judge [Eric Holcomb](mailto:Eric.Holcomb).

PNNA Board Meeting Minutes

October 8, 2016, Portland, Oregon

Members in Attendance: James Reinders, President; Ed Fischer, Vice President; Scott Loos, Treasurer; Danny Bisgaard, Secretary; John Brown, Director; James Free, Director; Dennis Reed, Dealer Rep.; Rick Schulz, Director; Ron Engholm, Director; Lance Nese-mann, Director; Mark Gruner, Director; Kevin Char-bonneau, Director. Also Eric Holcomb, Editor and Webmaster.

Members Absent: Dan Vornbrock, Director; Tony Kalt, Director; Gawain O'Connor, Director.

Guests in Attendance: Sue Tanaka, Col. Steve Ellsworth, Jerry Bobbe, Lisa Loos, Owen Gruner, Walt Ostromecki.

The board meeting was called to order by Presi-dent James Reinders at 6:35 p.m., who welcomed the members.

PNNA Officers 2016-2018

- President** - James Reinders
- Vice President** - Ed Fischer
- Secretary** - Danny Bisgaard (also Past President)
- Treasurer** - Scott Loos
- Directors** - John Brown, Kevin Charboneau, Gawain O'Connor, Ron Engholm, James D. Free, Mark Gruner, Tony Kalt, Lance Nese-mann, Rick Schulz, Dan Vornbrock
- Appointed Positions**
- Dealer Director** - Dennis Reed
- Editor/Webmaster** - Eric Holcomb

Deadline for submission of material for 2nd Quarter 2017 Nor'wester: February 24, 2017. Note this is the annual spring convention edition.

Please send ad copy to Eric Holcomb (email Eric@Holcomb.com), and payment to PNNA treasurer Scott Loos. Call Eric (541-647-1021) for more info.

- Advertising rates (per regular/convention issue) are:
- \$4.00/\$5.00 (1 column inch; no oversized text)
 - \$7.50/\$10.00 (1/8-page; business card)
 - \$10.00/\$12.50 (1/6-page)
 - \$15.00/\$18.00 (1/4-page)
 - \$25.00/\$30.00 (1/2-page)
 - \$45.00/\$50.00 (full page)

Color pages in the convention editions, where available, will be charged at a higher rate.

Web advertising rates (per year on www.pnna.org):

- 1-line web site listing — Free to members
- \$10.00 (sponsor page ad; business card size)

Secretary's Report: Motion made by Kevin and seconded by John to accept the July 23, 2016 minutes.

Approved unanimously.

Danny reported no new correspondence.

Treasurer's Report: Scott reported total ex-penses through September were \$37,714.03 and reve-nues were \$27,832.07. Cash balances are \$74,187.56 and fund balances are: General Fund \$60,230.07; LM Fund \$6,162.27 and Bob Everett Memorial Fund \$7,795.22.

Tukwila convention net profit/loss lower than past years due to increases in expenses.

Motion made by Danny and seconded by Kevin to accept the treasurer's report. Approved unanimously.

Committee Reports:

Convention – Ed noted rental tables did not accept the light clamps. Coffee on the floor has been popular. Hospitality room had a variety of healthy items. Costs about the same with the use of Subway and savings on pop. Food carts are not allowed by Doubletree. Dennis reported the dealers were happy with the first day of foot traffic. Eric thought a floor map would be helpful for everyone on the website. Scott commented last mi-nute changes will occur on the day of the show due to set-up issues.

Kevin reported additional food carts will be availa-ble at the 3/2017 Tukwila show. May look at paying a stipend to improve the quality of the hospitality room.

Scott researching the cost of an additional 25 cas-es; all available cases were used in Portland. Present costs to the Board at the 2017 Boeing Show.

Exhibits – Eric thanked the judges and winners were reported and will be posted on the website. No YN exhibits.

Membership – John will work with Lisa and Eric in updating the informational tri-fold handout. John will elicit comments from the committee on the new design. New tri-fold to be presented at the Boeing Show.

Outreach:

YN/Scouting/Fair – Rick and Kevin reported on the Wash Jam Boy Scout gathering. Tony had 130 scouts participate in the merit badge scholarships. Un-veiled a new banner and new business cards that incor-porated the new P.N.N.A. logo. Board members took what they needed to pass out. Future cards will include a contact address and phone number. Same one used on the website.

Rick and Kevin reported on the Puyallup Fair ta-ble. The fair now runs on four weekends for the whole month of September. The fair increased the space and 32 of 63 shifts were staffed by Rick and Kevin. Over 10,000 cents given away. Thanks to the other volun-teers but we need more in 2017. Rick gave kudos to Kevin as a co-coordinator of the event.

James R. reported that 20 scouts earned the Coin Collecting Merit Badge at Portland. Tony does a great job with the scouts at Boeing. Tony and James R. will work together at Tukwila and have a scouts program.

Education – Scott continues to research an education topic. James R. asked all of us to poll our local clubs on education topics.

Publication - Danny continues to work with Eric on the mailing of *The Nor'wester*.

Danny (OR) and Rick (WA) and Mark (ID) continue to receive updated calendars from Eric which are distributed to the local coin shops, clubs and shows in the area that they serve in.

Awards – Danny noted that the Tukwila show is in March, thus deadlines for award nominations will have to be moved up. December's *Nor'wester* will have the award deadlines.

Show Security – P.N.N.A. badging continues to be required by dealers at the shows.

Kevin and Ed continue to refine the use of the security cameras set up at each show.

Danny advised good information on dealer security has been taught by Col. Steve Ellsworth. He referred us to Butternut.org. Any article can be edited and reproduced. Eric may reprint the article series in *The Nor'wester*.

Old Business: Conventions and Show Security were discussed under Committee Assignments.

Committee assignments are finalized and can be found on the website.

New Business:

Curator for P.N.N.A. Collection – Del Cushing is retiring in January 2017 and 75 years of memorabilia needs a new curator. After a lengthy discussion, no Board members volunteered to be the curator at this time. Motion by Mark and seconded by Kevin to table the discussion and ask for volunteers in the next *Nor'wester* publication.

Please consider this to be your notice that the extensive PNNA memorabilia collection needs a new curator! Anyone interested in learning more about this position, or applying for the position, should contact the PNNA Board, preferably before the January Boeing show.

Membership Renewal Incentives for Dealers – Membership Committee will research issue and report back at the Boeing show.

P.N.N.A. Color Logo - James R. thanked all those involved in the new logo. Motion by Danny and seconded by John to adopt the subtle changes to the color logo as suggested by Eric. Passed unanimously.

Travelling Collection – Rick continues to solicit additional coins for the collection. Did not set up at Portland due to the need of exhibit cases and location. No room to adequately promote the P.N.N.A. at the Portland show. Banner out front was nice and understand bourse space is at a premium but we need to find space to promote the P.N.N.A. To that end, James R., Scott, Ed and Rick will look at the floor space and report at the Boeing show what options may work next year.

Kevin advised the Tukwila Show will have a table at the entry across from the YN table to help promote the P.N.N.A. Danny reported three counterfeit coins had been donated to the collection.

WCC Questions on Checking Account – Scott answered questions from WCC about the establishment of a Federal I.D. number and the steps I.R.S. requires in filing the proper paperwork.

Newman Numismatic Portal (<https://nnp.wustl.edu>) **Uses of *The Nor'wester***

– Eric shared the request from the Newman Portal to re-publish *The Nor'wester* (and possibly scan old issues from the ANA or another source). Eric recommended telling them YES. Scott made the motion and Kevin seconded the motion for other entities having permission to use past *Nor'westers*. Passed unanimously. [Update: All back issues of *The Nor'wester* currently available on the PNNA website are also available on the Newman Portal. Older back issues in paper form in the PNNA collection may be submitted for scanning in 2017.]

Marketing P.N.N.A. – Rick suggested to Eric that the website needs an easier way on how to contact the Board. Eric advised we do have info e-mail but will make it easier. Rick advised we need to get our brand out to other parts of Washington and Oregon, i.e., other fairs. We need more volunteers and members to take the time and set up at other shows. On the Oregon side, Danny will check on pricing of having a table at the state and county fair and report back at the Boeing show. Kevin made the motion and Danny seconded that we renew pnna.info for another 5 years at a cost of ap-prox. \$100. John wanted to know the benefits. Eric advised another way to get the brand out and Kevin advised a good way to keep our name. Passed unani-mously. [Note: pnna.info is an alternative to pnna.org. Currently pnna.info forwards to pnna.org.]

There being no further business, the motion was made by Kevin and seconded by Rick and carried to adjourn at 8:35 p.m.

Danny Bisgaard, Recording

The next PNNA board meeting will be held at the Kent Commons on 1/21/2017 at 6 p.m.

2016 Washington State Fair

by Richard Schulz

Another Washington State Fair has come and gone (Sept. 2-25, 2016) and the PNNA's display in the Hobby Hall was once again a great success. Thousands of visitors came by our display and many stopped to ask our volunteers questions. Kids of all ages played our penny game searching for their birth year in our tray of one-cent coins. Over 4,000 birth year pennies were placed in 2x2s specially stamped to indicate the year of the Fair and the name of our association.

Our penny press was also a big hit. This was the fourth year we've had the press at the Fair and the fourth dated design we've cranked out. The 2016 squished penny shows a bucking bronco rider representative of the Fair's annual rodeo. (A photo will be added to the online memorabilia catalog soon, but enjoy the black & white sketch for now.) Thousands of pennies were squished, many by "kids" themselves, with the assistance of our volunteers. Most of these were also placed in specially stamped 2x2s.

Counting the birth year pennies and the squished pennies and the world coins we also gave to kids, over 10,000 coins were handed out. We also gave away around six gallons of Washington State Centennial medallions. Several volunteers brought additional coins and currency to give to kids. Throughout the run of the Fair we proudly proclaimed we were the only ones at the Fair that were giving away money!

Kids love our display and come back year after year. Often parents tell us we're their first stop on their fair visit – their kids demand it. We hear that a lot of our younger visitors are second-generation visitors to our display. Their parents loved us when they were kids.

The PNNA has been a part of the Washington State Fair for many years. (The first wooden nickel souvenir for the PNNA at the Fair was in 1992.) We've put together a display in the Fair's Hobby Hall each year to show the fair-going public the wonders of numismatics and the joy of collecting.

Part of the 2016 Fair display showed a partial type set of U.S. coins. There was a lot of curiosity about our country's early coinage. The display also furnished examples whenever a particular coin was brought up in a discussion between visitors and volunteers. We are still looking for several pieces for our type set. Look for a list of the coins we still need on the PNNA web site, pnna.org. (Webmaster's note—this will be posted when Rick sends me the list.) If you have a damaged or particularly ugly coin that you'd like to part with we'd be happy to take it off your hands and give you a thank-you and tax deduction.

The bottom shelf of our display was devoted to new collectors. We showed a number of coin folders

like the ones most of us filled when we were new collectors. There are several series or partial series that can be collected today from pocket change and we tried to convey this to potential new collectors and the parents of potential new collectors. We also suggested that collecting can be a good family activity. Along with the folders and pocket change we displayed a new Red Book, several magazines and other tools used by coin collectors.

The world currency display was especially popular with visitors. The display included a world map with string connecting a particular note with its country of origin. Many foreign-born visitors were quick to check their homeland to see if it was represented with a piece of their currency. Many donated notes from their countries so they would be included next year. Over two-dozen additional countries will be represented next year thanks to these generous donations.



Photo: The world currency map.

In 2015 we added a flat-screen monitor to our display so that we could run a slide show of interesting facts, photos and information about the numismatic world. This program was successfully continued for the 2016 Fair and many questions were asked by visitors about what they saw on the screen. This is another way to get folks talking about coins and collecting. This is what we do at the Fair; engage people, tell stories, share some history and show folks that those pieces of metal rattling around in their purses or pockets are more than just the price of a candy bar or a soda.



Photo: The entire PNNA setup at the Washington State Fair Hobby Hall in Puyallup, including large display case, map, penny press, monitor and welcome table, staffed by Mel Williamson and Dennis Reed.

(Story continued on page 7.)

There are a number of people and groups to whom we need to express our thanks and appreciation. First off I'd like to thank the Washington State Fair and particularly the staff of the Hobby Hall. They've always been willing to work with us and always expressed their appreciation for what we do. Sue Knapp, the Hobby Hall Group Coordinator, summed up this sentiment well with a nice thank-you note:

Dear Rick,

I want to personally thank you and your volunteers for your phenomenal participation at the Hobby Hall this year. I commend you and your group for the time and effort you put forth over these past 21 days. Both the Fair and the Hobby Hall appreciate each and every one of you. Together we once again made the Hobby Hall a big success.

Sincerely,

Sue Knapp

*Group Coordinator, Hobby Hall
Washington State Fair*

We wouldn't have a display at the Fair if we didn't have the support of a lot of volunteers. Volunteers are asked to cover a four-hour shift at the display, answering questions, handing out squished pennies and other giveaways and playing the penny game with the kids. For this they get a pass to the Fair and a whole lot of fun. Our volunteers come from local coin clubs from Salem, Oregon to Everett, Washington. Thank you, ladies and gentlemen, we couldn't do it without you.

We'd love to get volunteers from other clubs across the Pacific Northwest. I know its a long way to come just to work a four-hour shift, but you do get passes to see one of the top ten fairs in the country, and if you stay another day there is a lot to see and do in the Seattle-Tacoma area. You can make it an end-of-the-summer getaway. I hope to see you next September.

I'd like to give a special thanks to Mr. Ron Patton who, along with his wife Sandee, volunteered to work an amazing number of shifts throughout the run of the Fair. Ron also helped us set up the display before the Fair opened and tear it down after the Fair closed. Thanks Ron for your enthusiasm and reliability.

My final thanks goes out to my fellow coordinator, Kevin Charboneau. Kevin's sense of organization, detail and focus has allowed our collective vision to become reality and made our display a viable educational tool for the fair-going public as well as new and seasoned collectors. Kevin is continually working on ways to improve our display and get our message across. Fair planning has become a year-round proposition. Thanks Kevin; our display wouldn't be near what it is today without your input and hard work.

Whether or not you've personally volunteered, visited or just read about the PNNA's display at the Washington State Fair, we'd like your input. Let us know if we're doing something wrong, or if we could

be doing something better, or if there is something we should be doing that we're not doing now. We feel there is always room for improvement and we'd appreciate hearing from you. You can contact me, Rick Schulz, at 253-535-0690, or Kevin at 253-224-7060, or you can email to outreach@pnna.org.

See you next year at the Fair!



Photo: Close-up of Mel Williamson and Dennis Reed greeting visitors at the PNNA Hobby Hall booth at the Washington State Fair.

Need Security Advice?

Colonel Steven K. Ellsworth (ret.) is a nationally-known professional numismatist with a previous military and security background. His company website, <http://butternut.org/>, includes a series of free articles about security for collectors and dealers, including security while at home, driving, attending shows and at hotels/motels. Although the PNNA has permission to reprint these articles, we recommend that you simply visit The Butternut Company website to read them.

In addition to the important security-related articles, there are also informative articles on "Building a Coin Library," "Creating Young Coin Collectors" and "Why Join a Coin Club?"

Want to speak with Col. Ellsworth in person? - He usually attends the PNNA spring and fall conventions.

The Penny Press Fall Tour

by Richard Schulz

Shortly after the conclusion of the Washington State Fair, after volunteers had a chance to recover from the riggers of another wonderful event and the elongated cent machine had a chance to cool down a bit, preparations for the penny press to hit the road commenced. Several local clubs have had dies made for the PNNA's penny press, and the fall and winter show schedule had started to heat up. The press was going on tour.

The first stop on the penny press tour was the PNNA-Willamette Coin Club 12th Annual Fall Convention & Coin Show, held Oct. 8-9 at the Lloyd Center DoubleTree in Portland, Ore. This show is one of the biggest in the Northwest and is attended by collectors of all ages. Normally, Portland's Willamette Coin Club has dies made specifically for the show. Unfortunately this year a breakdown in communications resulted in no die being made, so we made do with the PNNA's spring show design. This didn't dampen the enthusiasm of young visitors stepping up to make their own squished penny.

On Saturday, Oct. 22, the press was set up at the Tacoma-Lakewood Coin Club show held at the Tacoma Elks. TLCC puts on two shows a year, and for the past three and one-half years have included space for the penny press. It is always well received, especially by younger visitors.

The next show was actually held the next day, Sunday, Oct. 23. Polk County Coin Club held their one day show at the Polk County Fairgrounds in Rickreall, Ore. Polk County is about three hours south of Tacoma, so it wasn't practical to have the penny press driven down overnight. It was decided to crank out a few hundred examples of the Polk County design and have them shipped the week prior to the show. The Polk County club created their first design for this show and, except for a rather tired and sore cranking arm on the part of yours truly, everything went smoothly. Their new squished pennies were a hit.

Then it was on to Everett for their coin club's one-day show on Nov. 19. The Everett Coin Club has invited the PNNA and the penny press to their show the past four years. They haven't had a die made yet, so we've been squishing and giving away earlier PNNA designs. The Everett show is one of those shows that attract a good number of collectors with kids who all love to squish their own penny. One of these kids has become a very dedicated volunteer that helped me with the penny squishing chore. **Katy Mills** has been coming to the show with her dad for at least the past four years and each time she has gravitated to the penny press. She has become an accomplished penny press professional and has saved me a lot of cranking. Thanks Katy, see you next year.

The penny press's last stop for 2016 was the Salem Numismatic Society coin and stamp show at the Salem, Oregon fairgrounds, Dec. 3-4. This was the penny press's fourth visit to Salem and the Salem club has had a new dated design made every year. As usual the Salem Numismatic Society squished penny was very well received. Hundreds were made and handed out during the run of the show.

As you can see the penny press has been pretty busy the past couple months and things don't slow down much after the holidays. Two club shows are scheduled for January. The penny press will be at the Boeing Employee's Coin Club show, Jan. 21-22 at Kent Commons, and a week later, Jan. 28, at the Olympia Coin club show held at the Olympia VFW Hall.

Being able to get the penny press out to various parts of the Pacific Northwest has been a great privilege and pleasure for me as a member of the PNNA. We have slowly increased the number of shows and events we've been invited to and feedback has always been very positive. Several clubs have expressed serious interest in having a die made and having the penny press at their events. Unfortunately the penny press tours so far have only been on the west side of the Cascades. We need to get the press over the mountains to club events across the rest of the PNNA area. If your club is planning a show this year and you'd like to include space for the penny press, we'd love to bring it to you. We understand that budget considerations may preclude your club from having a die made, but we can work around that. The PNNA plans to have a generic coin collecting die made for use anywhere and anytime. Please contact me and talk about what we can do for your club ... Rick Schulz - richardf53@yahoo.com or 253-535-0690.



Photo: Rick Schulz operating the "Penny Press" at the 2013 PNNA Tukwila convention.

PNNA/Willamette Convention, Oct. 7-9, 2016 in Portland

The Willamette Coin Club/Pacific Northwest Numismatic Association fall show was a success for the 12th consecutive year at the Lloyd Center DoubleTree Hotel in Portland, with an active bourse and collector exhibits. There was a steady stream of registrants for more than an hour when the show opened to the public at 10:00 a.m. on Saturday. Thanks to all who attended!

Free copies of the fall 2016 convention edition of *The Nor'wester*, enclosed in a clear plastic literature storage bag, were available. The cover of this edition featured the new PNNA logo in color and black and white.

ANA Past President Walter Ostromecki once again conducted the youth treasure hunt.

The next PNNA/WCC fall convention is scheduled for October 20-22, 2017 in Portland, Oregon.

See convention chairman Ed Fischer's report below, and Walter's report (which was also published in *Numismatic News*) on the PNNA website.

WCC and PNNA show a success

Another successful show is in the books. From beginning to end we completed all the planning and implementation with mostly smooth resolve. I know from my part, that each year gets easier thanks to all the volunteers who do their part. Thank you, Larry Gaye, for past work that made the transition so simple.

I started collecting like so many others by pressing Lincoln Cents into a Whitman blue folder. And like the masses that came to the show we all diversify with an intensity only the individual can understand. When you look at what was in the display cases for sale, you see such variety. I found a few more Medallion Art Company medallions on the floor and purchased some prime examples I didn't have. I missed one, and when Rick showed me one he picked up, I kicked myself for not exploring more intensely. Score one for Rick. If you have a wish list, it will take all of the two-plus days to interact with dealers and peruse their inventory. I just have to accept that this crowd can't buy all the "shiny" stuff.

We are blessed to have the variety of collectable coins on display for sale. Ancient, foreign, U.S., errors, and you-name-it when it comes to exonomia. Sometimes these items are like going to a history museum. Talking with dealers and getting the background can eat up half a day and side track a person from their intended purpose. Sometimes it's just most comfortable to go along for the ride and enjoy what comes at you. I could never understand how someone can go to a show and leave after two hours. They must have had pin point focus.

Shows are always a great place to add an education to your quiver. I recently started diving into varieties on Proof and Mint Sets because one of my customers had a request on his wish list. It didn't stop there as I went down the rabbit hole caused by discussions with other dealers. I always test myself and practice my grading at a show. Grab a slab at a dealers table, cover the label and look the coin over. Make your best estimate and compare that to what the independent grading company says. Grading is a bit of an art form and honing in is good practice. Get good and you can start buying slabs that are undergraded and profitable.

Supplies can be purchased at a show. When you have several dealers offer reference material and supplies, the variety is greater than any one shop could hold. Whether you are buying material about die varieties or this years Red Book, education comes in many forms. The fellowship of other collectors can bring an understanding of outside knowledge also. The friendships created will last a life time.

We had some very good exhibits this year and thank you Eric Holcomb for managing the displays. See the winners at http://pnna.org/exhibits/exhibits_2016_fall.html. There is always room for one more. So start planning yours for next year. We tried to run illumination on the exhibits this year as something new. We will be buying additional lamps and clamps to make this happen. Part of the learning process.

No show would be complete without a mention of our penny squisher. Rick Schultz has done a fabulous job of making sure it shows up ready to use. (See p. 8) He then spends most of the coin show time manning the exhibit, interacting with attendees and sharing his knowledge. On a side note, if anyone has pre-1982 brilliant uncirculated copper cents, please get hold of Rick or any PNNA officer. We use a lot at all the coin shows and nearly a month at the Washington State Fair.

With so many years hosting this show at the same location, a small tweak to arrangements such as advertising, insurance, electrical service or hotel reservations and setup can usually be handled with a phone call. I was in the wrong spot last year for setup and missed out on table placement and electrical setup. This year, very little needed to be altered. The volunteers who set out cases, lights and other supplies did a great job. Kudos to the breakdown crew also.

We work hard at trying to keep the dealers happy. As we all know there will always be somethings that happens outside of our control. This year we had a big demand for all the tables. Fire regulations dictated the layout details. We tried to improve some of the hospitality. My wife Leila did a great job.

When you calculate the number of hours spent by the visiting collectors, and the information from polling the dealers, one can say it was a win-win for all. I am trying slight tweaks each year and will adjust the overall plan to make the show better. And if you know the whereabouts of any Medallion Art ...?



Pacific Northwest Numismatic Association Scholarship Program for ANA Summer Seminar 2017 Adult/YN Scholarship Application

The PNNA is offering (two) full one session scholarships for an Adult and a YN (Young Numismatist) collector to attend the 2017 ANA Summer Seminar, held on the campus of The Colorado College in beautiful Colorado Springs, CO. Session I dates are Saturday, June 17, to Thursday, June 22; session II, Saturday, June 24 to Thursday, June 29, 2017. Summer Seminar is an opportunity for numismatic scholarship and camaraderie offering students a wide and varied selection of week-long courses suited for anyone from the curious beginner to the most advanced numismatist. The scholarship includes tuition for the class of your choice, a room in Loomis Dormitory (double occupancy), all of your meals (on campus meal plan included in tuition) and airfare reimbursement (up to a maximum value of \$1,000 (\$1,050 for the YN Scholarship due to a side trip)). Young Numismatists (YNs), ages 13 to 22 stay in a Colorado College dormitory with a group of experienced chaperons and mentors. Along with attending classes, YNs participate in a variety of special activities and events. The winner will be either an Adult or YN collector that is a PNNA member and completes this application. *If you are not a current member of the PNNA – please submit \$10.00 dues with the application (\$5.00 YN dues). Please add \$5.00 to each dues classification if you want the newsletter mailed.*

Deadline for receipt of applications will be February 15, 2017. Please submit completed applications to: PNNA Scholarship Program – Attn. Danny Bisgaard, c/o Skip Caldwell/S.N.S., P.O. Box 2051, Salem, OR 97308. Summer Seminar class listings are available by contacting ANA or go to www.money.org. Questions can be directed to Danny Bisgaard, 503.588.8162 or d.bisgaard@comcast.net.

Name _____

PNNA Member # _____ Birth Date ____/____/____

Address _____

City _____ State _____ Zip _____

Phone _____ Email _____

Attach a separate sheet (for items 1 to 4) answering the following:

1. List the names of any numismatic groups to which you belong.
2. List any numismatic activities that you have participated in. Examples: numismatic exhibits, coin club talks/presentations, club officer or board positions, etc.
3. Write a paragraph about your numismatic collecting interests and how you got started in the hobby.
4. Tell why you wish to attend the Summer Seminar.
5. List your course preferences for Summer Seminar: (check ANA website for catalog)

1st choice: _____

2nd choice: _____

3rd choice: _____

Please note that popular courses tend to fill up quickly – however, every effort will be made to fulfill your 1st choice.

Applicant's Signature: _____

Parent's Signature (if YN applicant): _____

Date: _____

Receipt Deadline: February 15, 2017

Mail applications to: PNNA Scholarship Program, Danny Bisgaard c/o Skip Caldwell – S.N.S., PO Box 2051, Salem, OR 97308.

COIN SHOW and EVENT CALENDAR

To list a coin show contact Eric Holcomb, Eric@Holcomb.com, phone 541-647-1021. Highlighted shows and events are PNNA, ANA or RCNA sponsored or co-sponsored. Shows will occasionally be subject to changes or cancellations.

2017

JAN 5-8 FLORIDA UNITED NUMIS. (FUN) 62nd ANNUAL CONVENTION, Fort Lauderdale Convention Center, Fort Lauderdale, Florida
 JAN 6-7 EAST BAY-CONCORD COIN SHOW, The Clarion Hotel, 1050 Burnett Ave, Concord, CA
 JAN 7 GREATER TACOMA COIN SHOW, Tacoma Elks Lodge #174, 2013 S. Cedar St., Tacoma, WA
 JAN 8 COIN - CURRENCY- TOKEN & MEDAL SHOW, Clackamas Banquet Center (Denny's), 15815 SE 82nd Dr & Hwy 212 E, Clackamas, OR
 JAN 12-15 NEW YORK INTERNATIONAL NUMISMATIC CONV., Waldorf Astoria Hotel, 301 Park Avenue, New York City, NY
 JAN 20-22 SAN JOSE COIN CLUB COIN & COLLECTIBLES SHOW, DoubleTree Hotel Bayshore Ballroom, 2050 Gateway Place, San Jose, CA
 JAN 21-22 BOEING EMPLOYEES' COIN CLUB SHOW, Kent Commons, 525 4th Ave. N, Kent, WA
 JAN 28 OLYMPIA COIN CLUB SHOW, VFW Hall, 2902 Martin Way, Olympia, WA
 JAN 28 (9am-3pm) NORTH SHORE NUMISMATIC SOCIETY STAMP & COIN FAIR, Nikkei Centre, 6688 Southoaks Crescent, Burnaby BC
 FEB 10-12 COIN, CURRENCY, JEWELRY, STAMP & POSTCARD SHOW, Gold Coast Hotel, Las Vegas, NV
 FEB 11 KENT VALLEY COIN SHOW, Kent Commons, 525 4th Ave. N, Kent, WA
 FEB 11-12 MCMINNVILLE COIN CLUB SHOW, Chinook Winds Casino Resort, 1777 NW 44th Street, Lincoln City, OR
 FEB 11-12 (tentative) OCEAN SHORES ANTIQUE & COLLECTIBLE SHOW, Convention Center in Ocean Shores, WA
 FEB 12 (tentative) FENWICK STAMP & COIN SHOW, Red Lion Hotel at 1 South Grady Way, Renton, WA
 FEB 16-18 LONG BEACH COIN, STAMP & COLLECTIBLES EXPO, Long Beach, CA
 FEB 18-19 (tentative) 57TH ANNUAL COEUR d'ALENE COIN CLUB SHOW, Kootenai County Fairgrounds, Coeur d'Alene, ID
 FEB 19 (8AM-Noon) NORTHWEST TOKEN & MEDAL SOCIETY, Olympia VFW Post #318 Hall, 2902 Martin Way, Olympia, WA
 FEB 25-26 SPRINGFIELD COIN CLUB 61st ANNUAL COIN SHOW, Springfield Holiday Inn, 919 Kruse Way, Springfield, OR
 MAR 4 (tentative) STANWOOD COIN CLUB ANNUAL SHOW, Stanwood Senior Center, 7430 276th NW, Stanwood, WA

MAR 4-5 GRAYS HARBOR COIN, STAMP & COLLECTIBLES SHOW, South Shore Mall, 1017 S Boone St., Aberdeen, WA

MAR 9-11 ANA NATIONAL MONEY SHOW, Orange County Convention Center, Orlando, FL

MAR 10-12 (tentative) WESTS TOKEN JAMBOREE, location TBA

MAR 11-12 (tentative) EDMONTON COIN SHOW & SALE, Howard Johnson Hotel, 15540 Stony Plain Road, Edmonton, Alberta, Canada

MAR 11-12 BUENA PARK COIN SHOW, Retail Clerks Hall, 8550 Stanton, Buena Park, CA

MAR 12 COIN - CURRENCY- TOKEN & MEDAL SHOW, Clackamas Banquet Center (Denny's), 15815 SE 82nd Dr & Hwy 212 E, Clackamas, OR

MAR 17-18 (tentative) SOUTH BAY/SUNNYVALE COIN SHOW, DOMAIN HOTEL, 1085 East El Camino Real, Sunnyvale, CA

MAR 17-19 PACIFIC NORTHWEST NUMISMATIC ASSOCIATION CONV. (68th Annual), Tukwila Community Center, 12424 42nd Ave. So., Tukwila, WA—Convention contact: Kevin Charbonneau (kcharboneau58@comcast.net)

MAR 17-19 (tentative) CHICAGO PAPER MONEY EXPOSITION, Crowne Plaza Chicago O'Hare, 5440 N River Rd, Rosemont, IL

MAR 18-19 (tentative) CALGARY ANNUAL SPRING COIN SHOW, Clarion Hotel, 2120 - 16th Avenue N.E., Calgary, Alberta, Canada

MAR 24-26 COIN, CURRENCY, JEWELRY, STAMP & POSTCARD SHOW, Gold Coast Hotel, Las Vegas, NV

MAR 25 TACOMA-LAKEWOOD COIN CLUB SHOW, Tacoma Elks Lodge #174, 2013 S. Cedar St., Tacoma, WA

MAR 25 (tentative) COIN, COMIC & TOY SHOW, 3650 Government Way, Coeur d'Alene, ID

APR 16-22 ANA National Coin Week

Coin Show promoters please submit confirmed future show and event dates to Eric Holcomb! Too many events are still listed as tentative. These tentative dates are based on events held the previous year, and may or may not be scheduled for 2017. Please see the website (<http://pnna.org/calendar.html>) for updates.

Tom Sheehan is buying!!

**Tom is interested in buying
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Phone — 206-949-COIN(2646)

(If Tom is out please leave name and phone number.)

Email — ThomasSheehan@msn.com

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For additional information:

Greg Smith 253-737-6268 or e-mail info@seattlebecc.org



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Non-competitive

Contact Info: smithgd11@comcast.net or 253-737-6268

Awards

Best of Show

People's Choice

Virgil Simpson

Best YN (to age 16) Exhibit

1st – 3rd Prizes in each category