

## Compilation of PNNA Meeting Minutes for 2011

### **PNNA Board of Directors Meeting Minutes**

Date: January 15, 2011, Time: 6:00 p.m.

Location: Kent Commons, Kent, WA

Members in Attendance: Lisa Loos, President  
Danny Bisgaard, Vice President  
Michael Labosier, Secretary  
Scott Loos, Treasurer  
John Enges, Director  
Mark Gruner, Director  
William McKivor, Director  
Gawain O'Connor, Director  
James Reinders, Director  
Rick Schulz, Director  
Dennis Stevens, Director  
Dan Vornbrock, Director  
Bruce Wonder, Director

Members Absent: Larry Gaye, Past President  
Dale Reubish, Director

Guests in Attendance: Dick Billings  
John Brown  
Owen Gruner

The board meeting was called to order by President Lisa Loos shortly after 6:00 p.m. Lisa welcomed and introduced the guests noted above.

**Secretary's Report:** Mike Labosier called for any changes or corrections to the minutes of the October 23, 2010 board meeting as published on the PNNA website and in the First Quarter, 2011 Nor'wester. The minutes were approved as published (Danny/Rick). Mike reported that the PNNA had received an ANA club nomination form from Walter Ostromecki. Mr. Ostromecki is running for Vice President in the upcoming ANA Board of Governors' election and has requested the PNNA's endorsement. After a brief discussion, the board passed a motion to support Mr. Ostromecki's candidacy (James/Danny).

**Treasurer's Report:** Scott Loos reviewed the PNNA's full year 2010 financial results. Revenues for the year totaled \$44,517, with \$36,855 of that attributable to convention income. 2010 expenses were \$36,885, with convention expenses accounting for \$25,239 of the total. The Association's cash balances totaled \$66,029 at December 31 and were mostly invested in CDs and a money market account. Included in the cash total was \$3,383 held for future Token Congress use. The year-end fund balances included \$54,454 held in the general fund, \$3,895 in the life member fund, and \$7,680 in the Bob Everett Memorial fund. The Treasurer's report was accepted by the board (John/Danny).

#### **Committee Reports:**

**Education** – Scott reported that the Counterfeit Detection seminar scheduled for January 22-23 at the Courtyard Marriott Hotel in Tukwila is sold out with 30 registered attendees. The seminar is jointly sponsored by the PNNA and the ANA, and the net proceeds will be split between the two organizations. Given the strong response for this seminar, there was general support for the education committee to proceed with planning for another offering to be held in the Portland area. Scott also reported that he and Mike have started collecting ideas for Numismatic Theater presentations at the April convention.

**Publications** – In Eric Holcomb's absence, Lisa reviewed his current activities. Eric plans to move the PNNA website hosting to Dreamhost's free non-profit hosting to allow easy access to more features such as e-mail announcement lists. He also proposes that the PNNA consider opening a free YouTube account and produce some video content, possibly starting with videos from or about our annual conventions. There was brief discussion of these ideas, and general sentiment that video content could appeal to a broader, younger audience. The board was

supportive of Eric leading any such efforts. On the topic of printed publications, Bill McKivor noted that a postal rate increase will increase the cost of mailing future hard copy editions of the Nor'wester.

**Membership** – Dennis Stevens suggested that the board consider a display case in the exhibits area of PNNA conventions to include materials highlighting the benefits of individual and club PNNA memberships.

**Convention/Exhibits** – Mike and Scott reported that planning is underway for the PNNA annual convention, to be held April 8-10 in Tukwila. Arrangements have been made with the facility and the decorator, and dealer interest continues to be very strong. Mike will proceed with work on the many planning details for the convention and will involve new committee member John Enges. Dan Vornbrock will work with Eric to promote exhibiting at the convention, possibly through the new club representative program. Scott noted that he is working on a new bourse application form for next year's convention, which will require that any sharing of dealer tables be approved by the bourse chairman or the general chairman.

**Outreach** – Scott will contact Walter Ostromecki to find out if he will be available to lead YN activities at the 2011 convention. James Reinders plans to conduct activities for Boy Scouts and Girl Scouts at the convention and noted space needs for those sessions. Scott will follow up with the facility. James also asked that board members forward to him any Seattle area scouting contacts.

Rick Schulz reported that he has launched the new club representative program by sending letters to all member clubs. Few responses have been received to date, but some of the Seattle area clubs plan to act soon. Rick will follow up with the clubs. Rick also coordinates the PNNA's participation at the Puyallup Fair. He noted that he will need about 5,000 coins to give away at this year's Fair and asked that board members refer any interested donors to him.

**Awards/Scholarships** – Danny Bisgaard noted that nomination information for 2011 PNNA awards and scholarships was published in the First Quarter Nor'wester. Nominations are due by April 1. An article promoting the PNNA National Coin Week Contest was also published. The Awards/Scholarships committee will take on the new task of reviewing club newsletters for the new Club Literary Award.

**Elections** – The PNNA is not conducting elections in 2011, but Bill McKivor asked that board members be on the lookout for those who might be interested in running for a board or officer position in 2012. The goal is to build a slate of interested and capable candidates well in advance of the election.

#### **New Business:**

Revision of case rental agreement – John and Scott will draft a revised agreement to better protect the PNNA from possible losses. They expect to present the draft for approval at the April board meeting.

Re-branding/ Logo – Rick suggested that the board consider creating a new logo for the PNNA. Lisa delegated this opportunity to the Outreach Committee. A contest may be held.

Review of By-Laws – Lisa asked that several board members review the by-laws to consider if any updates or other changes should be considered. Rick, James, and Scott volunteered for the task. Mike will email a copy of the current by-laws to all board members.

#### **Other Business:**

Dennis suggested that a cash machine be available at the Tukwila convention, and that we solicit the participation of a grading service. Scott has contacted an independent cash machine provider we may make arrangements with if the facility does not have a cash machine again this year. As to a grading service at the convention, several board members commented that they have approached grading firms in the past and were told that our convention is too small to be profitable for them. Dennis offered to make contact again to see if he could generate interest.

There being no further business, a motion to adjourn (Dennis/John) was approved at 7:00 p.m.

Michael Labosier, Secretary

Recording

## PNNA Board of Directors Meeting Minutes

Date: April 9, 2011, Time: 8:00 a.m.

Location: Tukwila Community Center, Tukwila, WA

Members in Attendance: Lisa Loos, President  
Danny Bisgaard, Vice President  
Michael Labosier, Secretary  
Scott Loos, Treasurer  
Mark Gruner, Director  
William McKivor, Director  
Gawain O'Connor, Director  
James Reinders, Director  
Rick Schulz, Director  
Dan Vornbrock, Director  
Bruce Wonder, Director

Members Absent: John Enges, Director  
Larry Gaye, Past President  
Dale Reubish, Director  
Dennis Stevens, Director

Guests in Attendance: Eric Holcomb, Editor, Webmaster  
Owen Gruner  
Walt Ostromecki  
Gary Yurkas

The board meeting was called to order by President Lisa Loos at approximately 8:00 a.m. Lisa welcomed and introduced the guests noted above.

**Secretary's Report:** Mike Labosier called for any changes or corrections to the minutes of the January 15, 2011 board meeting as published on the PNNA website. The minutes were approved as published (Danny/Scott). Mike reported that the PNNA had received an email inquiry from a gentleman asking for help with an estate appraisal valuation of a collection of Greek and Roman coins. The inquiry was sent to Scott and Lisa Loos for follow-up.

**Treasurer's Report:** Scott Loos reviewed the PNNA's financial activity for the first quarter of 2011. Revenues through March 31 totaled \$21,107 -- most of it attributable to the Spring Convention. First quarter expenses were \$7,927, with convention expenses accounting for \$5,433 of the total. Cash balances totaled \$79,209 at March 31, mostly invested in CDs yielding about 1% and a money market account. Included in the cash total was \$3,383 held for future Token Congress use. Fund balances at March 31 were as follows: \$67,806 held in the general fund, \$3,700 in the life member fund, and \$7,702 in the Bob Everett Memorial fund. The Treasurer's report was accepted by the board (Mark/James).

### Committee Reports:

**Convention/Exhibits** – Mike reported that first day attendance at the Spring Convention was about the same as last year. He also noted that the PNNA tried radio and internet advertising for the first time this year, in place of the newspaper display ads that have traditionally been used. Other new features this year include an ATM available at the Convention and the resumption of Numismatic Theater presentations. Mike thanked John Enges for his work on the committee for this year's convention and appealed for additional helpers next year. Scott gave a brief report on Friday's bourse activity, noting that the bourse was once again sold out.

**Education** – Scott reported on the successful Counterfeit Detection seminar jointly sponsored by the PNNA and ANA. The sold-out seminar was held in January 2011 at the Courtyard Marriott Hotel in Tukwila. Comments on the seminar were discussed, as were the co-sponsorship financial arrangements with the ANA. Scott next reported that the Spring Convention's Numismatic Theater presentations would include sessions led by John Krajlevich, a prominent numismatic authority in colonial and early American coins, and by Rasiel Suarez, author of the recently published ERIC II book. Another educational opportunity available at the convention is a Boy & Girl Scout Clinic to assist Scouts in obtaining their coin collecting merit badges.

**Exhibits** – Dan Vornbrock (Committee Chair) and Eric Holcomb (Chief Judge) reported on exhibits at the Spring Convention. Six or seven exhibits are expected. The board discussed resuming the People's Choice Award to

generate more interest among exhibitors and the visiting public. This could be promoted via the PNNA Club Representative program, and ballots could be handed out with admission tickets. Eric noted that for future shows, he may require advance notice of exhibits, including names and the number of cases required. The PNNA's display case inventory is running tight at the Convention shows. Scott will get quotes for the purchase of another 25 cases for the board's consideration.

**Publications** – Eric is continuing his work to move the PNNA website hosting to Dreamhost's free nonprofit hosting.

**Membership** – Lisa reported for Dennis Stevens. Dennis has obtained new sidewalk sign boards to direct the public to coin shows. These will be used for the first time at the PNNA Spring Convention. The signs will be stored in the PNNA storage unit and are available for member club use.

**Outreach** – James Reinders reported that there would be a fairly small Scout group this year at the Convention's Scout Clinic. Those attending will receive personalized attention. James proposed the idea of a new outreach activity outside of a show and asked for ideas. Rick Schulz updated the board on plans for the upcoming October Puyallup Fair. Rick is looking for donations of foreign coins to give away to visitors at the PNNA booth at the Fair. Rick also reported on the new PNNA Club Representative program, which he is coordinating. To date, the clubs contacted have been slow to respond, but efforts will continue. There was also discussion of investing in an elongated cents machine to create souvenirs at PNNA or member club events. More research will be done on that possibility.

**Awards/Scholarships** – Danny Bisgaard noted that the PNNA annual award and scholarship recipients would be announced at the Annual Membership meeting that evening. The board discussed the new Club Literary award, considering what form the award should take. A possibility is a certificate for the winning club, with some tangible award for the editor of the publication.

**Elections** – Bill McKivor reminded the board members to keep an eye out for prospective candidates for the 2012 PNNA elections. Any likely prospects can be referred to Bill.

#### **Old Business:**

Re-branding/ Logo –Work has not yet begun on the initiative to consider a new logo for the PNNA. The board discussed the idea of starting a contest for a new logo, to be publicized in *The Nor'wester*.

Further discussion of other old business matters – a new case rental agreement and revision of the bylaws, was deferred until the summer board meeting.

There being no further business, a motion to adjourn (Mark/Mike) was approved at 9:10 a.m.

Michael Labosier, Secretary

Recording

## **PNNA Annual General Membership Meeting Minutes**

Date: April 9, 2011, Time: 6:15 p.m.

Location: Tukwila Community Center, Tukwila, Washington

Board Members in Attendance: Lisa Loos, President  
Danny Bisgaard, Vice President  
Scott Loos, Treasurer  
Michael Labosier, Secretary  
John Enges, Director  
Mark Gruner, Director  
William McKivor, Director  
Gawain O'Connor, Director  
James Reinders, Director  
Dale Reubish, Director  
Rick Schulz, Director  
Dennis Stevens, Director  
Dan Vornbrock, Director Bruce Wonder, Director

Board Members Absent: Larry Gaye, Past President

Club Members/Guests in Attendance: Eric Holcomb, Editor, Webmaster  
Allen Berman  
John Bryan  
Bob Graham  
Gay Graham  
Owen Gruner  
Walter Ostromecki  
Dennis Reed

President Lisa Loos called the meeting to order at approximately 6:15 p.m. Lisa introduced herself, welcomed the attendees and explained the meeting format. The PNNA officers and board members then introduced themselves.

### **Update of Activities**

Lisa led a review of recent work underway by the board:

Dennis Stevens provided new sidewalk sign boards to direct the public to coin shows. These were first used at this year's Spring Convention and are available to member clubs for shows they sponsor. A new Club Literary Award has been established to promote excellence in member club newsletters.

Rick Schulz has spearheaded a new PNNA Club Representative program.

The PNNA is considering a re-designed club logo. There may be a contest to encourage creative new ideas.

Eric Holcomb is working on a re-design of the PNNA website and is continually seeking and proposing new ideas for improvements and new content.

A committee of the board is reviewing the PNNA By-Laws to consider if updates or other revisions are needed.

### **Committee Updates:**

**Convention** – Mike Labosier gave a brief update on the Spring Convention that was underway. Attendance through day two was just slightly under last year's level at about 920 paid admissions. He also noted that the PNNA tried radio and internet advertising for the first time this year, in place of the newspaper display ads that have traditionally been used. Other new features this year include an ATM available at the Convention and the resumption of Numismatic Theater presentations. Scott gave a brief report on bourse activity and noted that the bourse was sold out, as usual. Walt Ostromecki commented that 71 kids had participated in the YN Treasure Hunt so far.

**Exhibits** – Dan Vornbrock noted that there were seven exhibits at this year’s Spring Convention, the same number as last year. He suggested that the People’s Choice award be resumed to help promote interest among exhibitors and the visiting public. Eric announced the Convention’s exhibit award winners:

Class 1 – United States and Canadian Coins – 1<sup>st</sup> Place: Thomas A. Tullis; 2<sup>nd</sup> Place: Jeff Adolphson

Class 3 – Tokens, Medals and Decorations – 1<sup>st</sup> Place & Byron F. Johnson Memorial (Best of Show) Award: James Reinders

Class 4 – World Coins and Paper Money – 1<sup>st</sup> Place: James Reinders; 2<sup>nd</sup> Place: Gawain O’Connor

Class 5 – General or Specialized – 1<sup>st</sup> Place: James Reinders

Class 6 – Pacific Northwest Numismatic Material – 1<sup>st</sup> Place & C.E. Heppner Award (Tokens, Medals, and Decorations): Katie Reinders

See the PNNA website for further details on the winning exhibits.

There were three noncompetitive exhibits this year. It was suggested that the location of the exhibits be announced during the show to encourage more traffic through the exhibits area.

**Education** – Scott Loos reported on the success of the counterfeit detection seminar held locally in January, co-sponsored by the PNNA and the ANA. The seminar was sold out. Five PNNA scholarships to attend were awarded, and other clubs provided several scholarships.

**Outreach** – James Reinders discussed his current focus on outreach to Boy Scouts and Girl Scouts. A

Scout clinic at the Spring Convention attracted 2 Girl Scouts and 5 Boy Scouts. James plans to hold the Scout Clinic again at next year’s Convention and is looking for suggestions as to outreach projects outside of the conventions.

Rick Schulz coordinates the PNNA’s participation at the Puyallup Fair. He discussed the success of that activity and the new PNNA Club Representative program, which is intended to increase interaction between the PNNA and its member clubs as well as promote benefits available to the clubs. Rick also mentioned the possibility of obtaining an elongated cent machine for use at PNNA conventions and member club activities.

**Membership** – Dennis Stevens noted work on an updated member benefit flyer and discussed an idea to construct a kiosk to promote membership benefits at the shows.

**Publications** – Dale Reubish coordinates the PNNA coin show calendar. He is reaching out to smaller clubs and shows to ensure that they take advantage of the membership benefit of having their shows listed in the calendar.

Eric further discussed his work on the website and his initiative to move to Dreamhost website hosting. Eric produced a special convention edition of *The Nor’wester* as he has done in recent years.

**Election** – Bill McKivior encouraged all in attendance to reach out to those who may be interested in running for a PNNA board position in the 2012 election. Bill would be happy to speak to anyone interested.

**ANA Scholarship Awards** – Danny Bisgaard announced the winners of the PNNA’s 2011 scholarship awards to the ANA Summer Seminar: YN – Aaron Allemann, Adult – Jesse Torres

## **Audience Q&A**

Lisa next opened the meeting for questions and comments from the members. The following comments were noted:

Dennis Reed cautioned that clubs borrowing the sidewalk sign boards may need to alert the city authorities or obtain permission to use them, so they are not picked up by the city. He also suggested that the PNNA work with the clubs to promote member benefits. This may involve use of the kiosk noted above. The new PNNA Club Representative program should help in this area once it is further along. There was a brief discussion of how to deal with early-birds who sometimes interfere with dealer setup.

Gay Graham expressed thanks to Walt Ostromecki for devoting his time and effort to the very-successful YN activities at the Spring Conventions since 1998.

There was further discussion of the elongated cent machine and some cost and contact information. This possibility will be explored further.

John Bryan suggested that video recordings be made of Numismatic Theater presentations. Scott noted that he had been contacted by someone who could record the sessions and produce other educational/promotional video files related to the Convention. He will explore that possibility in more depth.

### **Awards Presentation**

Danny discussed the PNNA awards process and announced the following 2011 winners:

Presidential Award – Rick Schulz

Nina Nystrom Award – Walter Ostromecki

Bob Everett Memorial Award –Michael Labosier

All awards were presented at the meeting and the winners congratulated.

There being no further business, Lisa adjourned the meeting at approximately 7:00 p.m.

Michael Labosier, Secretary, Recording

## **PNNA Board Meeting Minutes** *9 July 2011, North Bend, Washington*

Members in Attendance: Lisa Loos, President; Danny Bisgaard, Vice President; Michael Labosier, Secretary; Scott Loos, Treasurer; Gawain O'Connor, Director; Rick Schulz, Director; Dennis Stevens, Director; Dan Vornbrock, Director.

Members Absent: John Enges, Director; Larry Gaye, Past President; Mark Gruner, Director; William McKivor, Director; James Reinders, Director; Dale Reubish, Director; Bruce Wonder, Director.

Guests in Attendance: None.

The board meeting was called to order by President Lisa Loos at approximately 1:15 p.m.

Secretary's Report: Mike called for any changes or corrections to the minutes of the April 9, 2011 board and membership meetings as published on the PNNA website. The minutes were approved as published (Danny/Scott). Mike reported that the PNNA had received an email inquiry from the Tri-Cities Visitor & Convention bureau regarding the possibility of PNNA sponsored coin shows in that area. Mike will hold on to the contact information but will reply that the club has no plans for such a show in the foreseeable future.

Treasurer's Report: Scott reviewed the PNNA's 2011 financial activity through June 30. Revenues for the first half of the year totaled \$34,801 and expenses were \$31,075, with convention revenue and expenses accounting for most of the totals. The club held cash balances of \$69,755 at June 30, mostly invested in CDs and a money market account. Included in the cash total was \$3,383 held for future Token Congress use. Fund balances at June 30 consisted of \$58,329 held in the general fund, \$3,700 in the life member fund, and \$7,725 in the Bob Everett Memorial fund. The Treasurer's report was accepted by the board (Gawain/Danny).

### Committee Reports:

**Convention** – Scott reviewed a summary of the financial results of this year's Spring Convention. The net profit to the PNNA was \$8,140. Scott noted that this was our second year using a new decorator, and that they again did a good job. There was then a discussion of host club responsibilities and costs, the costs and benefits of the hospitality suite, and new possibilities for next year's convention. Possibilities under consideration include participation by ANACS, video recordings of numismatic theater presentations, and a headline speaker such as Richard Doty of the Smithsonian. New publicity ideas were also discussed. Mike reported that attendance at the 2011 convention was down just slightly from the year before – 1,150 vs. 1,200. Having a cash machine available proved to be worthwhile and will likely be repeated next year. The 2012 Spring Convention will be held at the Tukwila Community Center April 13-15. Mike noted that more volunteers will be needed for next year's show. In the course of early planning work before the next board meeting, Mike will work on a list of volunteer needs.

**Membership** – Dennis is working on a kiosk that could be set up at shows, touting the benefits of PNNA membership. Dennis also proposed conducting a survey of the current membership to assess satisfaction levels

and solicit ideas for other services the PNNA might provide that would be of value to members. Dennis plans to have the survey ready by the Boeing show in early 2012.

**Outreach** – Lisa reported for James that he will continue to work on scouting activities and hopes to build a scouting clinic at the Seattle show as strong as the one he has built in Oregon. Rick provided an update on the PNNA club representative program, which is off to a slow start but worth some further effort. Rick is building a list of contacts in the member clubs and will pursue opportunities to reach out to the clubs to build the representatives network. Rick also noted that sign-ups for shifts at the Puyallup Fair were going well. He is looking for more foreign coins to give away at the fair. Rick is also continuing to look into the cent elongating machine that could be used for promotional purposes.

**Education** – Scott reviewed the financial results of the counterfeit detection seminar sponsored jointly by the PNNA and the ANA. The sold-out seminar netted about \$1,000 for the PNNA, about equal to the cost of seminar scholarships issued by the club. Scott noted that the ANA is discontinuing the joint-sponsorship program. The PNNA may consider sponsoring future seminars on its own or explore if partnering with the ANS is a possibility.

**Election** – In Bill's absence, Lisa reported that he will working on the ballot for next year's election. Lisa mentioned that the Vice President position will be open and asked the board members to consider suitable candidates.

**Publication** – In Dale's absence, Lisa mentioned that Eric will be issuing a new coin show calendar.

**Award** – Danny led a discussion of the new newsletter award. There is a need to define the award structure and better publicize the opportunity. One idea is to award a certificate to the winning club and a cash prize or other tangible gift to the winning newsletter editor. This will be evaluated further by the committee, with the goal of starting the award period in 2012 and presenting the first award in April 2013. Regarding the PNNA's annual scholarships to the ANA's summer seminar, a motion was approved to re-define the scholarship award from a flat \$1,000 to the amount needed to cover tuition and double-occupancy room and board in the dorm (Scott/Danny).

**Exhibit** – Dan will be working on a "People's Choice" exhibit award. He plans to create a ballot box for use at the 2012 Spring Convention and to have ballots available to be handed out with convention admission tickets. Dan will be looking for volunteers to help watch over the exhibits during the convention.

#### Old Business:

By-Laws revision and Rental Agreement revision – No further progress or updates to report.

Branding/Logo – The outreach and membership committees will explore whether a contest should be held, or if ideas should be solicited via the proposed membership survey.

Elongated cent machine – Still under consideration, but no progress to report at this point.

#### New Business:

A motion was passed (Gawain/Dennis) providing that the PNNA's ballot for the ANA Board of Governors' election be voted in favor of Walter Ostromecki for Vice President (the only contested race).

A motion was passed (Scott/Danny) directing that the PNNA support each of the three annual ANA shows at the Patron (\$50) level.

A motion was passed (Scott/Danny) authorizing the purchase of up to two new projector screens for use with the club's projectors for numismatic presentations, at a cost not to exceed \$300 in total.

Rick asked about the PNNA's speakers' bureau. The consensus was that the list posted on the PNNA website was out of date, and that work will be needed to improve this area of service.

There being no further business, the meeting was adjourned at 3:15 p.m.

Michael Labosier, Secretary, Recording

## PNNA Board Meeting Minutes 22 October 2011, Portland, Oregon

Members in Attendance: Lisa Loos, President; Danny Bisgaard, Vice President; Michael Labosier, Secretary; Scott Loos, Treasurer; Mark Gruner, Director; Gawain O'Connor, Director; James Reinders, Director; Rick Schulz, Director; Bruce Wonder, Director.

Members Absent: John Enges, Director; Larry Gaye, Past President; William McKivor, Director; Dale Reubish, Director; Dennis Stevens, Director; Dan Vornbrock, Director.

The board meeting was called to order by President Lisa Loos at approximately 6:15 p.m. In addition to the board members noted above, PNNA Editor and Webmaster Eric Holcomb and ANA Vice President Walter Ostromecki Jr. were in attendance.

The board observed a moment of silence in memory of George Booth and Michael O'Hara, recently deceased members.

**Secretary's Report:** Mike called for any changes or corrections to the minutes of the July 9, 2011 board meeting minutes as published on the PNNA website. The minutes were approved as published (Danny/James). Mike reported that the PNNA had received an email inquiry from Jeff Shevlin, who asked to give a presentation on his new book at the October convention. Arrangements were made for Jeff to speak.

**Treasurer's Report:** Scott reviewed the PNNA's 2011 financial activity through September 30. Revenues through the third quarter totaled \$36,039, with expenses of \$33,258. Convention activity accounted for most of both amounts. At September 30, the club held cash balances totaling \$68,809, mostly invested in money market accounts. Included in the cash total was \$2,012 held for future Token Congress use. Fund balances at September 30 consisted of \$57,368 held in the general fund, \$3,700 in the life member fund, and \$7,740 in the Bob Everett Memorial fund. The Treasurer's report was accepted by the board (Mark/Danny).

### **Committee Reports:**

**Convention** – Scott reported there was a full bourse for the fall convention and that the first day had been busy. The scout clinic was active, with 15 boy scouts and 15 girl scouts participating. Next year's fall convention has been scheduled for September 28 – 30. Planning has begun for the 2012 annual spring convention in Tukwila. Scott noted that the bourse applications are out and that ANACS may attend. Video recording of numismatic theater presentations is also being considered. Mike will be looking for volunteers to help watch the door and assist with other duties during the convention.

**Membership** – Lisa provided a brief update for Dennis, who was unable to attend. Projects underway include a membership survey and construction of a membership kiosk to be set up at shows. An updated case rental agreement is being drafted by Scott and John. Progress will be reported at the next board meeting.

**Outreach** – Rick reported that the PNNA's participation at the Puyallup Fair was again a big success. He recruited a good line up of volunteers, and about 5,000 foreign coins (30 pounds worth) were given away to visitors. Lisa thanked Rick for his work on the improved display at the fair this year.

**Education** – Scott reported that another seminar offering is under consideration. With changes at the ANA, joint sponsorship may again be a possibility. Another option would be to co-sponsor a course with the instructor.

**Election** – In Bill's absence, Lisa reminded everyone that elections would be held in March 2012 for the 2012-2014 term. Board members wanting to run for another term will need to notify Bill; inclusion on the ballot is not automatic for current members. Candidates will likely be asked to provide brief biographies for the ballot package.

**Publication** – Eric reported that the 4<sup>th</sup> quarter *Nor'wester* has been issued. The PNNA website is experiencing about 500 page-views per day. An update of the speakers' bureau information on the website will come, and a new feature enabling members to receive monthly notifications is being explored. Eric appealed for more articles and other content for the website and for *The Nor'wester*.

**Award** – Danny will be publishing a call for award nominations in the next edition of *The Nor'wester*. The new literary award will be publicized further, with 2012 newsletters to be evaluated for a first award in 2013. Danny, Mark, and Bruce serve on the review committee.

**Exhibit** – Award winners at the fall convention were as follows: Katie Reinders – 1<sup>st</sup> Place and Best of Show for "Happy Birthday Oregon;" 2<sup>nd</sup> Place – James Reinders for "A Swedish 3 Daler Plate from the Nicobar Wreck;" 3<sup>rd</sup> Place – Marie Fernandez for "Mint Marks of U.S. Coins."

**Old Business:**

By-Laws review – Rick and Gawain were assigned to review the PNNA by-laws as published on the PNNA website and recommend any suggested changes at the next board meeting. All board members were asked to review the by-laws and send any comments to Rick and Gawain by mid-December.

Branding/Logo – Lisa will follow up with Dennis as to plans for a contest for a new logo design. The board may also consider retaining the Boeing Employees Coin Club medals artist.

Elongated cent machine – No progress to report; Rick will follow up.

Projection Screens – One screen has been purchased for use with the club's digital projectors; Dennis will donate a second.

**New Business:**

Walter Ostromecki reported that the ANA is revisiting show site plans. The Portland Convention Center could be considered for the spring 2013 National Money Show if the PNNA and Willamette club were interested in co-sponsoring the event. Previous ANA shows were held there in 1998, 2004, and 2009. A motion was passed (Scott/Bruce) authorizing the PNNA to send a letter to the ANA in support of holding the spring 2013 National Money Show in Portland if the necessary club commitments are obtained.

There being no further business, the meeting was adjourned at 7:20 p.m.

Michael Labosier, Secretary, Recording