

Compilation of PNNA Meeting Minutes for 2014

PNNA Board of Directors Meeting Minutes

Date: January 18, 2014

Time: 5:15 p.m.

Location: Kent, WA

Members in Attendance: Danny Bisgaard, President
Lisa Loos, Past President
James Reinders, Vice President
Michael Labosier, Secretary
Scott Loos, Treasurer
John Brown, Director
Ed Fischer, Director
Mark Gruner, Director
William McKivor, Director
Gawain O'Connor, Director
Rick Schulz, Director
Dennis Stevens, Director
Dan Vornbrock, Director

Members Absent: Dale Reubish, Director
Jesse Torres, Director

Guests in Attendance: Kevin Charboneau
James Free
Dennis Reed
David Yates
Tony Kalt

The board meeting was called to order by President Danny Bisgaard at 5:15 p.m. Danny welcomed the board members and guests.

Secretary's Report: Danny called for any changes or corrections to the minutes of the October 5, 2013 board meeting. The minutes were approved with no changes (Dan/Mark). Mike then reported on one item of club correspondence – a sponsorship request from the ANA relating to the upcoming National Money Show in Atlanta. After brief discussion, a motion was passed to support the show at the Silver Patron level (Dennis/John).

Treasurer's Report: Scott reviewed the PNNA's full year 2013 financial results. Revenues for the year totaled \$34,299, with \$28,573 of that attributable to convention income. Total expenses of \$40,370 included convention expenses of \$27,193 and a \$3,209 prepaid annual charge relating to a new storage locker. The club held cash of \$72,686 at December 31, mostly invested in money market accounts. Fund balances included \$59,463 held in the general fund, \$5,442 in the life member fund, and \$7,781 in the Bob Everett Memorial fund. Other, non-cash assets totaled \$8,749. The Treasurer's report was accepted by the board (Mark/Bill).

Committee Reports:

Convention – Kevin Charboneau reported that he and Scott were coordinating their planning efforts for the spring convention in Tukwila. Scott commented on many arrangements that have already been made. Kevin and Scott will be listed as contacts for the convention on the PNNA website. As a follow-up to last year's fall convention in Portland, Danny noted that changes may be made to security arrangements for the 2014 Portland show.

Exhibit – Dan discussed the circumstances surrounding delays in obtaining exhibit awards the past several years. Alternatives will be considered for the 2014 conventions' awards.

Membership – Lisa reported that the online membership application has been updated for the new dues rates, but that the paper tri-fold flyer has not yet been revised. Lisa will update the flyer and will also follow-up with Willamette club leadership regarding free admission to the fall convention for PNNA life members.

Outreach – James will offer scout clinics at the PNNA spring convention but will conduct clinics in Portland during the 2015 ANA National Money Show rather than at the 2014 PNNA fall convention. Rick's new approach to the PNNA Club Rep program was described in the first quarter, 2014 edition of *The Nor'wester*.

Education – Scott has approached John Kraljevich regarding a possible education session to be offered in Portland in the fall of 2014. If arrangements can be worked out, this seminar may be offered by the PNNA without ANA involvement.

Elections – Bill presented a draft 2014 PNNA board ballot based on the candidates confirmed to date. The Secretary position is still open. Ballot distribution was discussed, and it was decided to mail paper ballots to all members, probably along with the second quarter edition of *The Nor'wester*, rather than to send some ballots electronically. The mailing of the ballots with the newsletter will save time and money of a separate mailing.

Publications – In Dale's absence, Danny reported that an updated show calendar was made available by Rick Schulz, and that the hard copy editions of *The Nor'wester* would continue to be mailed from Salem.

Awards/Scholarships – Danny noted that descriptions of the PNNA's awards and scholarships and nomination instructions were published in the first quarter *Nor'wester* and are available on the PNNA website. He encouraged members to consider award and scholarship nominees.

New Logo/ 75th Anniversary – Ed continues to coordinate design and production work for the PNNA 75th anniversary medal and the 2015 ANA National Money Show medal. A new PNNA logo is expected to be proposed as part of this project.

Old Business:

Elongated Cent Machine – Rick reported that a revised draft of the agreement form for member clubs to use the machine would be completed soon. Danny mentioned that pennies from the PNNA machine, designed by James Reinders, would be given away at the 2014 ANA shows in Atlanta and Chicago to promote the 2015 ANA show in Portland. Rick and Danny then discussed requests from elongated cent collectors for examples of pennies struck from dies on the PNNA machine. Possible offerings and the means of distributing them will be considered further at a future board meeting. Ideas to be sent to Danny for consideration in the revised draft agreement.

2015 ANA Show in Portland – Danny held a meeting of the PNNA planning committee during the Boeing Show and discussed ongoing coordination efforts with the ANA to publicize the 2015 Portland show at the 2014 ANA shows.

Washington Commemorative Medals – Scott and Danny reported that a new, larger storage locker had been leased for PNNA cases and other materials, including the large supply of donated commemorative medals. The new storage unit replaces the south Seattle unit formerly in use. In addition, these medals will be handed out at the 2014 ANA shows as part of the advertising for the Portland 2015 ANA show.

New Business:

Summer Seminar Scholarships – The board discussed the possibility of increasing the Summer Seminar scholarship award amounts considering increasing tuition costs in recent years. With possible changes coming in this ANA program, a decision was deferred until more is known, though a supplement to the YN award may be considered in the meantime.

Accomplishments – The following 2013 accomplishments were noted: an increase in PNNA membership, a membership survey, purchase and deployment of the very popular penny squishing machine, production of a new membership flyer, the addition of new award categories, sponsorship of an educational seminar in Portland, and the creation of a new numismatic display for use at the Puyallup Fair and other venues.

Goals – Goals for the new year include continuing efforts to increase club membership, more extensive involvement of PNNA board members in club activities and initiatives, continued use of the new penny squishing machine and the creation of new dies, completion of production arrangements for the PNNA 75th anniversary and 2015 ANA show medals, design of a new PNNA logo, and strong participation in planning work for the 2015 ANA Portland show.

There being no further business, the meeting was adjourned at 6:15 p.m.
Michael Labosier, Secretary, Recording

PNNA Board Meeting Minutes *3 May 2014, Tukwila, Washington*

Members in Attendance: Danny Bisgaard, President; Lisa Loos, Past President; James Reinders, Vice President; Michael Labosier, Secretary; Scott Loos, Treasurer; John Brown, Director; Mark Gruner, Director; William McKivor, Director; Gawain O'Connor, Director; Rick Schulz, Director; Dan Vornbrock, Director; Eric Holcomb, Editor, Webmaster and Membership Coordinator.

Members Absent: Ed Fischer, Director; Dale Reubish, Director; Dennis Stevens, Director; Jesse Torres, Director.

Guests in Attendance: Kevin Charboneau; James Free; Larry Gaye; Wendy Gruner; Walter Ostromecki.

The board meeting was called to order by President Danny Bisgaard at approximately 8:00 a.m. Danny welcomed the board members and guests.

Secretary's Report: Danny called for any changes or corrections to the minutes of the January 18, 2014 board meeting. The minutes were approved with no changes (Lisa/Mark). Mike had no club correspondence to report.

Treasurer's Report: Scott reviewed the PNNA's 2014 financial results through April 30. Revenues for the four-month period totaled \$24,225 with \$23,182 of that attributable to convention income. Total expenses of \$17,948 included convention expenses of \$11,303 and a \$2,050 relating to the 2014 ANA Summer Seminar Scholarships. The club held cash of \$78,963 at April 30 – \$59,708 invested in money market accounts and the rest held in checking accounts. Fund balances included \$66,010 held in the general fund, \$5,170 in the life member fund, and \$7,784 in the Bob Everett Memorial fund. The Treasurer's report was accepted by the board (Bill/Mark).

Committee Reports:

Convention – Kevin Charboneau reported there were 300 paid admissions on Friday afternoon, the first day of the Tukwila show. Kevin then mentioned a few comments he had received during the show's first day. Danny asked that all feedback be summarized for consideration in planning future conventions.

Exhibit – Dan and Eric reported very good participation in this year's Tukwila show exhibits and noted that two judging teams would evaluate the exhibits for awards.

Membership – Lisa reported that she had recruited two life members who were regular early-bird attendees to PNNA shows. She then led a brief discussion of five criteria that the membership committee will propose as requirements to establish any new PNNA awards named in memory of an individual. Any new awards would require board approval. Lisa will bring a proposal to the July board meeting for review and discussion.

Outreach – James expects a few scouts to attend a scout clinic at the Tukwila convention. Rather than offering clinics at the fall convention, James will instead promote sessions to be offered at the 2015 ANA National Money Show to be held in Portland. Rick will resume his efforts to implement a PNNA Club Rep program, using a new approach.

Education – Scott has approached John Kraljevich to conduct a seminar to be offered in September 2014.

Elections – Danny noted that the PNNA board election results would be announced at the annual membership meeting that evening. He then shared that as the result of a write-in campaign, John Brown had agreed to serve as Secretary, and that all board positions would be filled. Danny asked Mike to assist John in transitioning the Secretary's duties.

Publications – Danny thanked Rick and Eric for stepping in for Dale to keep the show calendars current.

Awards/Scholarships – Danny announced that award certificates were ready to be given to the winners who would be announced at that evening's membership meeting. As decided earlier, the winner of the Bob Everett award will now be given a plaque to keep as well as having his/her name added to the perpetual award plaque.

New Logo/ 75th Anniversary – In Ed's absence, Eric provided an update on ideas for a special logo to be used during the PNNA's 75th anniversary year (2015). The logo would likely be used as the reverse design for the 75th anniversary medal. This will be considered further at the July board meeting. Danny clarified that the obverse of the PNNA anniversary medal would be different from the *Portlandia* design that was used for the Portland ANA National Money Show. A design like the voyageur shown on Canadian silver dollars is under consideration for the PNNA anniversary medal, though no final decision has yet been made.

Old Business:

Penny Press Machine – Danny thanked Rick for all his work in managing the use of the club's penny press machine and for coordinating the production dies for designs prepared for various PNNA and member club events. The squished pennies have been a big hit at these events, and collectors of elongated cents have shown much interest in collecting them.

Travelling Display – Kevin and Rick will update the list of coins received and additional coins desired for the travelling display. Rick noted that the display was unable to be set up at the Tukwila convention this year, due to lack of space. He suggested that the board ensure room is available for the exhibit at all PNNA conventions.

Life Memberships – The board approved a proposal (Lisa/Scott) to award an honorary PNNA life membership to Dick Billings in recognition of his many years of service to the club. The board considered this a special case and asked the membership committee to propose criteria to be applied to future honorary life membership awards. Currently, only past presidents of the PNNA normally qualify for this recognition. Also, Lisa reported that the Willamette Coin Club has agreed to extend free admission to PNNA life members at the PNNA fall convention shows they co-sponsor.

New Membership Flyer – Lisa provided updated membership flyers for use at the Tukwila convention. She will send Eric an electronic copy to facilitate future updates.

Voting Participation – Danny commented that 64 ballots had been voted in the current PNNA election. This is a low participation rate but is comparable to experience in recent elections.

2015 ANA Show in Portland – Danny held a meeting of the PNNA planning committee for the 2015 ANA show during the Tukwila Convention. ANA President Walter Ostromecki attended.

Summer Seminar Scholarships – Danny noted that both the adult and YN PNNA scholarships to the ANA Summer Seminar were awarded this year, and that both recipients would be attending the seminar for two weeks. The board continues to consider the possibility of increasing the Summer Seminar scholarship award amounts in light of the program's increasing tuition costs.

Exhibit Awards Research – Dan plans to add a People's Choice Award but has not yet implemented the idea. He confirmed that exhibit awards would be obtained from a new source to improve timeliness.

Penny Press Agreement – Rick has not yet completed the penny press agreement form to be used when the machine is loaned out to member clubs. He will complete the agreement soon and circulate it to the board for review and approval.

New Business:

2014-2016 Committee Assignments – Danny distributed a list of committee assignments for the new board term.

Life Membership Cards – The board will consider issuing special membership cards to PNNA life members. Danny circulated some examples used by other clubs.

Purchase of Additional Display Cases – Scott explained the need for additional display cases given heavy use of the club's current inventory for dealer rentals at PNNA conventions and member club events. The board approved a proposal by Scott to purchase up to 25 additional cases (Mark/Bill).

Other Matters – The board briefly discussed the idea of issuing permanent dealer badges for use at PNNA shows, similar to the ANA's practice. No decisions were made, and the matter is likely to be explored further at the July board meeting. James reported that the ANA's new website, to be unveiled later this year, will provide space for member clubs' postings. The PNNA should consider how this opportunity might best be used to benefit the club. Danny thanked Bill and Mike for their service as they retire from the board.

There being no further business, the meeting was adjourned at 9:10 a.m.

Michael Labosier, Secretary, Recording

PNNA Membership Meeting Minutes

3 May 2014, Tukwila, Washington

Current Board Members Present: Danny Bisgaard, President; James Reinders, Vice President; Scott Loos, Treasurer; John Brown, Secretary; Mark Gruner, Director; Gawain O'Connor, Director; Lisa Loos, Director; Rick Schulz, Director; Dan Vornbrock, Director; Dennis Reed, Director; James Free, Director; Ron Engholm, Director; Tony Kalt, Director; Kevin Charboneau, Director.

Current Board Members Absent: Ed Fischer, Director; Dennis Stevens, Director; Scott McLaine, Director.

Guests: Walter Ostromecki, ANA President; Wendy Gruner; Charmy Harker; Cindi Snow Ray; Gerald Williams; Kevin Au; Dick Billings; Thomas Tullis; Glenn Holsenbake.

The membership meeting was called to order by President Danny Bisgaard at 6:20 p.m., and Danny welcomed several guests present.

Danny commented that voting results were quite low for the new PNNA board of directors for 2014-2016. The new board members were presented, and those leaving the board were recognized for their contributions in the past. They included: Bill McKivor, Director; Dennis Stevens, Director; Dale Reubish, Director; Michael Labosier, Past Secretary; Jesse Torres, Director.

No report was done on the future PNNA medal designs for 2015 due to Ed's absence. Danny hoped they could be finalized by the next meeting in July.

Danny emphasized the need for volunteers for the ANA Show in Portland next March in several areas such as pages and ambassadors. A guest (Charmy Harker) recommended that pages create business cards to pass out with contact phone numbers to assist in connecting with dealers when needed.

Danny announced an upcoming class presented by Eric on creating winning exhibits to be held in Salem on Sept. 28 from 1-4 p.m. Eric commented that there were 22 cases at this May show, and because the purchase of more cases was approved, we could have up to 36 cases for the Tukwila PNNA show next year.

Seven awards were given in four of the six exhibit classes this year. They will receive their awards later.

James Reinders discussed the new ANA website planned to appear in late June/early July. It will have an area for local club information, and James encouraged clubs in our area to contribute.

Danny recognized Dick Billings for contributing so much to the PNNA with a lifetime membership.

ANA President Walter Ostromecki presented two ANA Presidential Awards to Dennis Reed and Mark Gruner for their continuing contributions to Numismatics. Rick Schulz and Howard A Daniel III both received a Presidential "Numismatic Points of Light" award from Walter at the Tukwila PNNA show.

Danny presented a set of two ANA medals commemorating the upcoming ANA Money Show in Portland, Ore. next March to Walt for the ANA Museum.

Danny also announced that two scholarships (one adult and one junior) have been awarded for this summer's numismatic school held at ANA Headquarters in Colorado Springs, Colorado. A literary award for best club newsletter plus \$100 was presented to James Free, President of the Salem Numismatic Society. Awards for best articles written in *The Nor'Wester* went to Mark Benvenuto with \$50 for 1st place and to Ron Engholm for 2nd place. Dennis Reed accepted the award for National Coin Week for the Olympia Coin Club. Four Presidential Awards were presented to the following individuals for their personal accomplishments and contributions.

Gene Henry – Donations of Washington Commem. medals and to the traveling display.

Michael Labosier – Past convention chair and as outgoing secretary.

Scott McLaine – Cent donations for the elongated coin machine.

Rick Schulz – Organizational management of the elongated coin machine and traveling display.

The Nystrom Award was presented to James Free as a goodwill ambassador, and the Everett Memorial Award with \$250 was given to Bill McKivor.

Danny asked for any final comments or questions. Cindi Snow Ray with ANACS thanked everyone for another great show. Gerald Williams suggested that voting forms be made available for the People's Choice Award for best exhibits. Those forms are planned for some time in the future.

Meeting was adjourned by President Danny Bisgaard.

Recorded by John Brown, Secretary.

PNNA Board of Directors Meeting Minutes *12 July 2014, Chehalis, Washington*

Members in Attendance: Danny Bisgaard, President
James Reinders, Vice President
Scott Loos, Treasurer
John Brown, Secretary
Lisa Loos, Past President
Rick Schulz, Director
Ed Fischer, Director
Dennis Reed, Director
James Free, Director
Ron Engholm, Director
Tony Kalt, Director
Kevin Charboneau, Director

Members Absent: Mark Gruner, Director
Dan Vornbrock, Director
Gawain O'Connor, Director

Guests: Larry Gaye

The membership meeting was called to order by President Danny Bisgaard at 12:16 P.M., and Danny welcomed the board members and guests.

Danny asked for additions/deletions to the minutes from the May 3, 2014 board meeting. The minutes were approved with no changes (Lisa/Kevin). Danny mentioned that John now has a new email address as the PNNA Secretary which was shared with those present (pnnasecretaryjb@gmail.com). John had no club correspondence to report. Danny did report that an email was received from the sales manager of the Coast Hotel in Wenatchee, Washington, inquiring about having a third show in that area. It was discussed, and the decision was made to continue with the two shows done each year in Tukwila and Portland with the Wenatchee possibility to be filed for future consideration. Danny read a note received by Eric from Mark Benvenuto showing his appreciation for receiving the PNNA Literary Award for his article "Quarters North & South" published in the 1st quarter edition of The Nor'Wester. Danny apologized for his unintended postage error on a mailing to PNNA member Allen Berman.

Treasurer's Report: Scott presented both the PNNA Income/Expense Statement for the first half of 2014 ending in June. Total revenues were \$39,544.15 with expenses of \$43,316.88. Cash and Fund Balances totaled \$68,913.20. The PNNA Show Profit/Loss recap for the 2014 Tukwila Convention was read. Show income totaled \$35,365.40 with expenses at \$27,527.64, and a Net Profit of \$7,837.76. A motion to accept both treasurer's reports was made (Kevin/Ed) and approved as read.

COMMITTEE REPORTS:

Convention - Danny congratulated Kevin Charboneau, our new convention chair, for a successful show in Tukwila, and noted that the attending dealers were very pleased. Danny noted that most dealers appreciated the "goodies" provided and felt that should continue at future shows. Ed asked for feedback on charging an admission fee, and Kevin noted that a nominal fee was accepted overall with no problems.

Exhibits - The show exhibits prizes and plaques were not done when expected due to Al's health issues. Tony has another contact (Red 27 Engraving/Dana) whom he will forward to Dan V. to get things finished. Danny requested being notified when that contact is sent to Dan.

Membership - Lisa stated that Eric will be putting up new membership information on the PNNA website soon. Lisa noted that she would like to do a YN promotion of some sort to recruit new members like giving individuals something special for signing up so many new members. The committee will discuss the idea further.

Outreach -

Scouting – James R. noted that there will be no seminars this fall due to the 2015 A.N.A. show.

PNNA Club Rep Program – Rick had nothing to report.

Education – Scott is trying to get John Kay as a speaker on colonial medals for next March. Danny shared that Susan Trask from Sisters may be willing to speak on Civil War Tokens, and Larry said he has spoken to a local expert on Territorial Gold who is also interested in doing a symposium and presenting at the A.N.A. Show.

Election – Danny commented that the next PNNA election would be at the upcoming May Convention to be held the first weekend in May 2016.

Publication – Danny brought up that there needs to be a better way of distributing show fliers, etc. especially to out of the main area clubs. There is a need for more lead time and better coordination. The suggestion was made for Eric to mail fliers to both Danny and Rick to redistribute as needed.

Award – Nothing to discuss per Danny.

Logo/75th Anniversary – Danny deferred discussion for now.

OLD BUSINESS:

Rick commented that various designs for elongated cents are coming in, and the local clubs know how the system now works. Scott McClaine is buying his own machine for local trade according to Larry, and no conflict will exist between his and our machine. Kevin brought up eventual need for servicing and repair of unit, and Rick assured all that it is made to last for a long time. If necessary, it can be sent to the seller for anything needed. Larry has a design made for the Portland Show, and Rick said to send the designs to Rocky to have the dies done.

In reference to the Travelling Display Rick noted that some items are being returned to their owners, and that the display will be “cleaned up” and ready for the Puyallup Fair.

The Summer A.N.A. seminar scholarships for tuition, room and board were awarded to Emily and Scott for \$1,050.00 each. As per Danny the amounts will be readdressed prior to each summer seminar in Colorado Springs for adjustment as needed.

Rick reported that the “penny squisher” agreement is at a standstill, and he has asked for someone to help on it or take it over. Danny asked for Rick to send what has been done at present to Danny. Rick noted that about 1/3 of the Puyallup Fair volunteer schedule has been filled so far.

Danny readdressed the Life Membership Card issue for wood or plastic cards possibly with magnets at a cost of about \$4 each. We currently have about 70-80 life members. Lisa questioned why Danny was dealing with the card issue which should be done through the Membership Committee. The same vendor that does awards was contacted about price of materials. The project has been turned over to the Membership Committee.

Scott reported on the need to purchase more show cases. The motion was made and approved (Dennis R./James R.) to spend \$4,300.00 to purchase 30 standard Allstate aluminum cases. The actual cost was \$125.89 each plus \$500 to ship from Ohio. Kevin noted that the cost would be recouped in two years.

The topic of “permanent dealer badges” was discussed with several suggestions and concerns. A motion was made (Kevin C./James R.) and approved to create an exploratory committee to gather information and report back at the next meeting. The members of the new Show Security Committee are Kevin C., James R., Scott L. and Larry G.

Danny presented the 2014-16 Committee Assignments.

Education – Scott asked for someone as an understudy for eventual replacement as chair. No volunteers.

Membership – no changes.

Convention – Larry asked to be replaced as chairman. Ed volunteered.

Publications – needs a chair/ no one volunteered.

Outreach – no changes.

Awards/Scholarships – no changes

Exhibits – no changes.

Election – Needs new chairman. James Free volunteered.

Logo/75th Anniv. – no changes.

Show Security Committee (new) – Scott L., Larry G., James R. and Kevin C.

NEW BUSINESS:

The 75th Anniversary PNNA Medal design was discussed, and the obverse design agreed upon will be of the Voyager (Explorer in Canoe). The design with the large 75th Anniv. will be used only on literature for 2015 only. The reverse will have the 75th Anniversary (design with 13 stars) as a transition from the old to new logos. Ed will get renderings, costs and bids in bimetal, and will report back on his findings at the next meeting.

Danny brought up idea of having a special awards banquet next spring to commemorate the 75th Anniversary of the PNNA. It was discussed and tabled for later discussion.

The next PNNA meeting is scheduled for October. 11, 2014 at the Doubletree, Portland, OR at 6:30 p.m., with the A.N.A. meeting to follow at 7:30 p.m.

There being no further business, the meeting was adjourned by President Danny Bisgaard at 1:35 p.m.

John Brown/Secretary

Recording

PNNA Board Meeting Minutes *11 October 2014, Portland, Oregon*

Members in Attendance: Danny Bisgaard, President; James Reinders, Vice President; Scott Loos, Treasurer; John Brown, Secretary; Mark Gruner, Director; Eric Holcomb, Webmaster; Lisa Loos, Director; Gawain O'Connor, Director; James Free, Director; Dennis Reed, Director; Ron Engholm, Director; Ed Fischer, Director.

Members Absent: Rick Schulz, Director; Dan Vornbrock, Director; Tony Kalt, Director; Kevin Charbonneau, Director.

Guests in Attendance: Sukcha Tanaka and Scott McClaine.

The board meeting was called to order by President Danny Bisgaard at 6:30 p.m. Danny welcomed the members and guests.

Secretary's Report: John reported on correspondence received from Jessica Mann with Coincircuit.com offering free advertising. Her email will be forwarded to Eric for review. Motion was made, seconded (Lisa/James R.) and approved to accept the minutes of the 7/12/2014 Board Meeting.

Treasurer's Report: Scott Loos presented his report with total revenues of \$42,724.50, total expenses of \$49,211.63, and total cash balances of \$66,198.80 for the first 9 months of 2014. Motion was made, seconded (Mark/Dennis) and approved to accept as read.

Committee Reports:

Convention – Kevin was absent.

Exhibit – Dan V. was absent. Lisa noted that the exhibit awards were done. The exhibit training seminar done by Eric was held in Salem for the Oregon area with seven individuals attending on 9/28/2014. The corresponding seminar for the Washington area is planned in Everett on Nov. 4 per Scott L.

Membership – Lisa asked for new ideas for incentives for growing our membership. Danny noted that Ron E. has some good ideas to assist there.

Outreach:

YN/Scouting – James R. had nothing to report.

PNNA Club Rep Program – Rick was absent, and no report was presented.

Education – Scott L. reported on an upcoming exhibit seminar scheduled on Nov. 4 at 9 a.m. in Everett, Wash. Danny reported the seminar put on by Eric was held in Salem on Sept. 28 with seven attendees. Danny also said there may be a training session next spring for dealers on dealer safety.

Election – Danny reported nothing to be done until 2015. James F. has taken over for Bill McKivior as election chair.

Publication – Danny commented that he is helping get *The Nor'Wester* newsletter out, and all is going well. Eric suggested possibly putting out an extra promotional ANA show reminder sometime before next March. [This would not be a regular newsletter.]

Awards – Danny commented that no awards were currently in the works but plans to present some in May 2015.

Logo/75th Anniversary – Ed reported positive comments on the new logo. Since NWT Mint doesn't do bimetal overlays, he is currently looking for another production source [for the PNNA 75th anniversary medal]. Ed will have renderings for review in January.

Old Business:

Branding/Logo Renderings/Medal Bids – No additional comments were made.

Elongated Cent Machine – additional designs – Danny noted that no dies were cut for this show, so Rick didn't bring the squisher from Washington. Danny presented the new die design for the upcoming Boeing show which was approved by the PNNA Board. Danny will let Tony and Rick know to proceed on that die creation.

Travelling Display Donations Update – Rick was absent. Danny stated that four cases were on display in Portland, and the donated items from dealers were there for viewing.

ANA 2015 Update – Danny reported that communications with ANA are currently going OK, and communications are improving now that the Chicago show is over.

Finalize Squisher Cent Agreement/Add Sales Procedure – James R. presented two drafts for review (club and individual use agreements). Lisa thought that no individuals could use the machine, and James R. clarified that they could as a PNNA member. Lisa asked about the liability issue using the machine, and Danny stated such liability is the responsibility of the involved club or individual and not the PNNA. No rental fees will be imposed at this time when using the machine, but that could be revisited in the future if desired by the PNNA Board. The motion was made (James F./Scott L.) and approved to implement both agreement drafts as presented.

Life Membership Cards & Permanent Dealer Badges – Ron is currently working on this issue. Scott L. stated the ANA has no problems with us using their badges for ID. James R. reported Carrie recommended several badge making machines. One costs roughly \$2,500 (for everything needed except the computer) which will produce 100-200 badges at about 5 minutes each. The cost of the lanyard and holder would be additional. According to Scott L. the PNNA spends about \$300 for about 300 badges each year for a show. Temporary badges could be used for those who don't come routinely. Danny suggested Scott L. keep Kevin informed about the proposed badges. Danny suggested creating new badges similar to ANA and transition over to that system long term. Danny made the proposal to authorize Scott L. or James R. to purchase the equipment to produce up to 400 badges for a maximum cost of \$3,500 to be available for the next Tukwila Show in 2015. The motion was made and approved as proposed. James R. noted that policies and procedures should be included in this new system. Danny plans to have these finalized to be able to present new Life Member and dealer badges at the 2015 Tukwila show.

Show Security – Kevin was absent, but Danny provided Kevin's detailed report with suggestions and recommendations for changing security at our future shows.

Several points in the report were discussed (but not all due to time constraints) with the following comments.

We cannot "profile" anyone we feel is "undesirable" for entry to the shows.

PNNA will implement a photo ID credentialing system for vendors and staff - James R. mentioned that photo ID could be used for added entrance security at our shows, but others may be driven away too.

Refusing entry to anyone "we do not feel comfortable with." This could possibly be rewritten.

Designated load/unload area for dealers – Some liked idea but can't implement because they are all "public spaces" per the Tukwila facility. PNNA staff can't issue tickets to individuals violating parking restrictions.

Early Birds – Most like practice, but problems with interfering with dealer setup should be referred to staff and not eliminate the practice.

Each vendor will limit their activities to their booth only – Needs further clarification.

Vendor teardown not permitted during public access to floor – Scott L. needs to know in advance if vendor plans to leave. Needs further clarification on issue.

Emergency evacuation plan – The facility already has a plan, but most dealers would not leave. A reasonable balance needs to work for all parties.

The conclusion of this report was that this was just the first step of future discussions among the “security committee” members (Kevin, Scott L., James R. and Larry). This needs to be accomplished prior to presenting it again at our next board meeting on Jan. 17 in Kent.

New Business/comments:

James R. commented that photo ID is required at all ANA shows which could add better entrance security rather than profiling.

Scott L. noted that concerning “smash and grabs” better control of access points is needed with assistance from volunteers and possibly adding another security guard.

Mark suggested checking into having security guards use a GPS detector to scan dealers’ cars before they leave the loading area at the end of the show. Danny said he would check on availability and cost.

Danny stated that he and Scott L. determined it would cost approximately \$14,500 to implement the security changes as suggested.

Concerning the issue of the PNNA 75th Anniversary, Danny asked about doing something special next May for an awards banquet at Tukwila. Options for further consideration would be either heavy hors d’oeuvres or a sit-down dinner banquet at possibly the Marriott or the Tukwila Community Center. The community center has a kitchen and could be catered. Danny suggested the PNNA may cover part of the cost for those attending. Scott L. is researching the cost and will report back to the board on Jan. 17th.

Danny made mention of the loss of Larry Rowe and Gene Henry, and all they did for the PNNA. Scott L. suggested adding an “In Memory Of” section in *The Nor’Wester* to recognize those who have died.

There being no further business, the motion was made and seconded (Dennis/Lisa) and carried to adjourn at 7:28 p.m.

John Brown, Recording.