

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for January 19, 2019
Kent Commons, Kent, Washington**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Jim Bard, Director
Tom Tullis, Director
Tony Kalt, Director
Dennis Reed, Director
Mark Gruner, Director
Ron Engholm, Director
Kevin Charboneau, Director
James Free, Director
Gawain O'Connor, Director

Members Absent: Eric Holcomb, Webmaster

Guests in Attendance: Kellen Hoard/Owen Gruner

The Board meeting was called to order by President James R. at 5:20 p.m., who welcomed the members and guests.

Secretary's Report: Motion made by Scott and seconded by Ed the October 20, 2018 Board minutes. Approved unanimously.

Correspondence received from a candidate running for ANA President. No action of support until the next Board meeting.

Treasurer's Report: Scott reported total expenses through December 2018 were \$46,002 and revenues for the same period were \$46,002. Total cash balances are \$68,869. Motion made by Ed and seconded by Mark to approve the treasurer's report. Approved unanimously. James R. discussed long range health of the treasury.

Committee Reports:

Conventions – Kevin reported all on track for Tukwila. Scott reported sold out, show conflicts with Boston but filled tables from wait list. Ed handed out thank you coins to Portland show volunteers. Discussed advertising budget reductions by Portland and the success of Facebook ads and the mailing of post cards. James R. to get the information card design to Kevin. James R. and Scott to design event page on Facebook as well as design a web ad for free admission to Tukwila. Motion by Danny and seconded by Kevin to spend up to \$500 for the Facebook advertising. Tom wanted to make sure we are getting the best bang for our buck. The Board felt it was a good use of funds for this marketing tool. Approved unanimously.

Danny advised of free advertising for shows in the CDN Market Review. Kellen advised of the web site Coin Week for advertising. Danny to contact Salem Coin Club's webmaster about the above use of Facebook ads.

Exhibits – No old business.

Membership – Membership Committee including Tom and James R. will report back on recommendations for any dues structure changes in Tukwila.

Outreach – Tony continues to work with scout coordinating councils. Tony to contact councils to see if there is a contact in Oregon and get that information to Danny.
Rick continues to need more volunteers for Puyallup. Sign-up sheets will be available in the future. Danny and Rick to work on getting the penny press machine east of the mountains to other shows sponsored by PNNA coin clubs.

Dealers – No report.

Education – Jim Bard's proposal of bringing in speakers on the topic of tokens was discussed in length. Board agreed to have the class in Portland on Saturday morning and if a success, have the same class in 2020 in Tukwila. James R. to work with Jim on a flyer design advertising the class. Jim and James F. to continue working on logistics for the class in Portland.
James R. working with Scott and the ANA of a possible class in 2020 in the Tukwila area – Counterfeit and Altered Coins Detection. Report back at Tukwila.

Election – No report.

Publications – Danny to mail additional *Nor'westers* to Rick for the Washington coin clubs.

Awards – Board members to get nominations to Danny.

Show Security – No report.

Old Business:

- a. Motion by James R. and seconded by Danny to spend up to \$160 in acquiring PNNA memorabilia. Approved unanimously.
- b. James R. /Eric H. sent a thank you letter to the Newman Foundation.
- c. James R., with the approval of the Board, appointed Kellen Hoard as a Y/N member of the Board.
- d. Rick still working on a brochure about inheritance issues. Danny to mail the ANA pamphlet on this issue to Rick and also asked that information be provided on the advantages of bequeathing assets to the PNNA.

New Business:

- a. Kellen Hoard asked for donations for the annual ANA Summer Seminar Y/N auction. Proceeds from the auction pay for future scholarships. Solicited donations from the PNNA Board and friends will be delivered at the Tukwila Board meeting. Motion by Rick and seconded by Danny to donate \$200 worth of material for the week #2 auction in 2019 was approved unanimously.
- b. Eric's exhibit proposal was explained by James R. - Joe Boling was in favor of the proposed changes – 6 categories with the winners of each category eligible for best

of show - \$200 stipend from Tukwila winner for ANA will be discussed with Portland to expand the stipend – People’s Choice (at Tukwila) named in honor of Del Cushing – James R. to discuss with Portland the above changes. Motion by Kevin and seconded by Rick to approve the exhibit changes was approved unanimously.

- c. Eric and/or James to conduct an exhibit judging class in Tukwila. James R. encouraged Board members to take the class and help judge exhibits.
- d. James R. to conduct 1 hour class on exhibiting at Tukwila. In addition, a 3 hour class on the same subject is being held in Portland on January 27th. James R. to post on-line information about judging and exhibiting. Tom wanted to make sure the class also covers encouraging members to exhibit and the benefits of education the public on areas of numismatics. Tony discussed the PNNA collection – dealer has some items. Board’s consensus is to have items donated and dealer to establish value for tax benefit.
- e. James R. discussed Doubletree of Portland accusation of racial profiling. The Board made it a point that we are an all-inclusive organization.
- f. Danny to obtain numismatic resume information from members of the PNNA for possible future awards.
- g. Ed got clarification on the reimbursement amount for Summer Seminar.

There being no further business, the motion was made by Kevin and seconded by Tony and carried unanimously to adjourn at 7:25 p.m.

Next Board Meeting in Tukwila, Wash., at the PNNA Coin Show on 3/16/2019 at 8:00 a.m., and Annual Membership Meeting at 6:00 p.m.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for March 16, 2019
Community Center, Tukwila, Washington**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Jim Bard, Director
Kellen Hoard, Y/N Director
Tony Kalt, Director
Dennis Reed, Director
Mark Gruner, Director
Kevin Charboneau, Director
James Free, Director
Gawain O'Connor, Director
Eric Holcomb, Webmaster

Members Absent: Tom Tullis/Ron Engholm

Guests in Attendance: Walter Ostromecki

The Board meeting was called to order by President James R. at 8:00 a.m., who welcomed the members and guests.

Secretary's Report: Motion made by Kevin and seconded by Tony to approve the January 19, 2019 Board minutes. Approved unanimously.

Correspondence received from the Newman Family thanking us on notifying them on the use of the grant funds.

Treasurer's Report: Scott reported total expenses through February 2019 were \$2,305.09 and revenues for the same period were \$17,375.90. Total cash balances are \$83,562.15. Motion made by Danny and seconded by Ed to approve the treasurer's report. Approved unanimously. Scott discussed the health of the treasury as we continue sponsoring education opportunities.

Committee Reports:

Conventions – Kevin reported 280 attended on Friday. Good feedback on Facebook coupons. Stephanie staffing hospitality room. Ed reported on track for Portland. Continue discussions with the Portland Board on media budget. Buying a roll of silver quarters to be slabbed by ANACS for the Portland show thank yous.

Exhibits – Eric reported good turnout and results will be reported tonight.

Membership – Membership Committee including Tom and James R. will report back on recommendations for any dues structure changes this summer.

Outreach – James R. reported on the use of Facebook ads to recruit scouts – estimating 24 to attend classes.

Rick continues to need more volunteers for Puyallup. Sign-up sheets will be available in the future. Danny and Rick sent out letters to P.N.N.A. clubs on the availability of the penny press machine.

Dealers/Election/Publications/Show Security – No report.

Education – Scott advised would meet with A.N.A. about Counterfeit and Altered Coin Detection Class for 2020. Jim Bard's proposal of bringing in speakers on the topic of exonomia was finalized. Board agreed to have the class in Portland on Saturday morning November 2, 2019 and if a success, have the same class in 2020 in Tukwila. James R. designed flyer advertising the class. Motion by Ed and seconded by Dennis to budget \$1,400 for class expenses. Members would be charged \$20 and non-members would be charged \$30. No meal included. Using the same room as the scouts, who are meeting in the afternoon. Ask coin clubs if any of them would like to help fund some of the expenses.

Awards – Danny reported done and ready to present this evening at the membership meeting.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Rick has ANA information and will incorporate in inheritance brochure.
- b. Eric reported he is researching other website platforms. As he finds more free time, will work on re-design.
- c. Kellen received the Y/N Summer Seminar Donations from the Board.
- d. Thanked Paul Berkman for P.N.N.A. donations.

New Business:

- a. Summer Board meeting to be held at Spiffys in Chehalis, WA. on 07/13/2019 – 10 a.m to 12 noon.
- b. Scott to discuss with the ANA Convention Committee about a future spring ANA show in the Northwest.
- c. James R. reported on assisting Eric with P.N.N.A. workload. Danny to assume the updating of the membership database. James R. to assist with some of the exhibiting duties.
- d. Scott passed out a flyer regarding the current Washington sales tax proposal on metals. Motion made by James R. and seconded by Dennis to spend \$500 joining AWB, Washington's oldest and largest business advocacy group. Discussed that this should not be a one year commitment, maybe up to three years. The motion passed. Walt also suggested utilizing the expertise of ICTA, which ANA utilizes to educate state legislatures on these type of issues.

There being no further business, the motion was made by Mark and seconded by Dennis and carried unanimously to adjourn at 8:54 a.m.

Next Board Meeting in Chehalis, WA. at Spiffys on 07/13/2019 – 10 a.m to 12noon.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Membership Meeting Minutes – March 16, 2019
Tukwila Community Center, Tukwila, Washington**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Scott Loos, Treasurer
Danny Bisgaard, Secretary
Rick Schulz, Director
James Free, Director
Kevin Charboneau, Director
Gawain O'Connor, Director
Mark Gruner, Director
Jim Bard, Director
Eric Holcomb, Webmaster/Editor

Members Absent: Dennis Reed/Ron Engholm/Kellen Hoard/Tom Tullis

Guests: Lisa Loos/Walt Ostromecki/Stuart and Debby
Montgomery/Wendy Gruner

The membership meeting was called to order by President James R. at 6:30 p.m., and James R. welcomed the Board members and guests.

Presidential Awards: Presented to Stuart Montgomery for his continued support in donating items to various coin clubs in Oregon. Presented to Stephanie Charboneau for her tireless effort in staffing the hospitality room (certificate to be mailed). The other Presidential Awards were mailed to the winners (Kellen Hoard/Henry Tarter/Cindi Snow-Ray).

Updates:

- James R. thanked all the Board and Convention volunteers.
- Announced the appointment of Kellen Hoard to the Board as a Y/N director.
- Discussed upcoming education seminars in Portland 11/2019 and Seattle area sometime in 2020.
- Looking for those that may have historical P.N.N.A. newsletters to be donated to P.N.N.A.
- Thanked Paul Berkman for his recent donations to the P.N.N.A.

Exhibits: Eric reported on exhibitors covering various classes. All award winners will be listed on the website. People's choice award would be tallied on Sunday and also reported on the website.

Awards: James R. presented the annual awards which can be found on the website.

Open Forum: No recorded comments.

Meeting adjourned at 7:35 p.m.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for July 13, 2019
Spiffys, Chehalis, Washington**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Tom Tullis, Director
Kellen Hoard, Y/N Director
Tony Kalt, Director
Dennis Reed, Director
Kevin Charboneau, Director
James Free, Director

Members Absent: Jim Bard/Mark Gruner/Gawain O'Connor/Ron Engholm/Eric Holcomb

Guests in Attendance: None

The Board meeting was called to order by President James Reinders at 10:15 a.m., who welcomed the members.

Secretary's Report: Motion made by Kevin and seconded by Rick to approve the March 19, 2019 Board minutes. Approved unanimously. Correspondence received from various candidates running for A.N.A. Board positions.

Treasurer's Report: Scott reported total expenses through June 2019 were \$38,639.33 and revenues for the same period were \$36,983.33. Total cash balances are \$69,735.21. Motion made by Danny and seconded by Ed to approve the treasurer's report. Approved unanimously. Scott pointed out the cash balances continue to decline. In addition to the Treasurer's Report, a final accounting for the Tukwila show was presented. Total profit for the show continues to decline due to increased costs. For the next year, the facility rental will increase over \$2,100. Table fees will not change for 2020 but will increase in 2021.

Committee Reports:

Conventions – Ed commented contracts in place for Portland. Lengthy discussion on the Portland Show. Motion by Kevin and seconded by Dennis to form a Show Committee made up of members of the P.N.N.A. and W.C.C.. Purpose is to improve communication between the two Boards on show needs, responsibilities and expectations. Issues to be discussed not limited to advertising, exhibits, electrical needs, cost and revenue sharing, and club/board joint show recognition.

Exhibits – Tom to work with Eric to schedule opportunities for exhibit presenters to be available to talk about their exhibits to the public. In addition, Tom to work with Eric on acknowledging the winning exhibits at the show so the public can see who won.

Membership – Membership Committee including Tom and James R. will report back on recommendations for any dues structure changes this fall. In addition, work with Eric on website advertising; why one would join the P.N.N.A. and the benefits of being a P.N.N.A. member. James F. commented it is about giving back to an organization you believe in, not about receiving a specific benefit.

Outreach – James R. reported on scouting seminar at Portland. Rick reported on the Puyallup Fair outreach – we have been moved to a different venue at the fair and the schedule has been shortened. Still looking for volunteers to staff the P.N.N.A. table.

Dealers/Awards/Publications/Show Security – No report.

Education – Scott and James R. reported on a Counterfeit Class to be presented by the A.N.A. in conjunction with the P.N.N.A. show in Tukwila on March 18-19, 2020. Class will include Chinese counterfeits. Details to follow. Encourage clubs to offer scholarships to these worthwhile education opportunities.

James R. met with the WCC Board who approved \$500 toward the Exonomia Class being presented on November 2 at the WCC/PNNA Show in Portland. To date, Salem/Springfield/Albany/WCCC clubs have donated resources to help fund the class. Clubs need to continue promoting the class.

Scott discussed the numismatic class that A.N.A. offers and the pricing. Discount to members if a club were to purchase the materials. Kellen advised not worth the price due to outdated portions of the class subjects. May be an opportunity to discuss with A.N.A. the opportunity to partner up with regional/local clubs to help update the class subjects.

Election – Danny reported nominations are needed and work will be done this fall.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Rick has ANA information and will incorporate in inheritance brochure.
- b. Eric has renewed domain name registration and continues work on the website redesign.
- c. A.N.A. did not award a Spring Convention to Portland. We will continue discussions for a future show date. Scott to meet with the A.N.A. Dealer Relations committee in Chicago to discuss the issue as well.
- d. Membership database has been transitioned to Danny from Eric.
- e. Scott reported the Washington Sales Tax proposal died in the Washington Legislature.

New Business:

- a. National Coin Week winners were announced – Cowlitz Coin Club was second with certificate and check presented to Rick who will present to the club and Olympia Coin Club was first with the certificate and check presented to Kevin who will present to the club.
- b. Motion by Danny and second by Rick to approve expenditures for coffee pots to be used at the Tukwila Convention. Equipment will be made available to other P.N.N.A. clubs.

- c. Kellen reported on the Y/N auction success at the Summer Seminar. Both sessions raised over \$27,000. Thanks to the P.N.N.A. for their generous donation of auction items.
- d. James R. reported the Willamette Coin Club is losing its monthly meeting room. Any suggestions on meeting rooms would be appreciated. Danny suggested checking with your local fire departments, they usually have training rooms for rent. Rick advised some clubs meet at a local restaurant.
- e. Ed discussed final scholarship funding for the Summer Seminar Series. Scott reported the P.N.N.A. continues to fund at the A.N.A. base level of \$1,150.

There being no further business, the motion was made by Kevin and seconded by Rick and carried unanimously to adjourn at 12:10 p.m.

Next Board Meeting in Portland, Oregon at the Doubletree on 11/02/2019 at 6 p.m.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for November 2, 2019
Doubletree, Portland, OR.**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Ron Engholm, Director
Jim Bard, Director
Eric Holcomb, Editor and Webmaster
Dennis Reed, Director
Kevin Charboneau, Director
James Free, Director
Mark Gruner, Director

Members Absent: Gawain O'Connor/Tom Tullis/Tony Kalt/Kellen Hoard

Guests in Attendance: Tim Bishopric/Lisa Loos/Steven Ellsworth/Owen Gruner/Kevin and Margie Akin/Jerry Bobbe/Jimmy Krozel/Nathan M.

The Board meeting was called to order by President James R. at 6:30p.m., who welcomed the members and guests.

Secretary's Report: Motion made by Kevin and seconded by Rick to approve the July 23, 2019 Board minutes. Approved unanimously.

Correspondence received from Eric and Scott on P.N.N.A. membership renewals.

Treasurer's Report: Scott reported total expenses through September 2019 were \$42,453.78 and revenues for the same period were \$36,565.61. Total cash balances are \$67,013.59. Motion made by Mark and seconded by Kevin to approve the treasurer's report. Approved unanimously. Scott and James R. pointed out the cash balances continue to decline. In addition, Tukwila Show will see an increase in room rate expenses.

Committee Reports:

Conventions – Ed commented on the heavy floor traffic. Scott advised we ran out of display cases for exhibitors and P.N.N.A. display. Some dealers failed to note on applications the need for cases. Scott reported on the last minute loss of dealers due to health issues. WCC will discuss the need for more cases for the future show. Cases were brought in from Salem but did not work due to lack of locks. Dennis reported on dealers not taking the time to talk to customers. Scott asked that teardown not begin early, 4p.m. should be the time so dealers do not leave early.

Exhibits – Eric reported on the exhibit competition. Eric thanked the exhibitors and exhibit judges. Changed from single class to 6 classes that were used in Tukwila. Displayed ribbons on exhibit cases acknowledging class winners. Winners will be posted on the Web. Need more cases, maybe a double row next year. James R. commented on the quality of the exhibits. Jimmy commented on the need for more Y/N exhibits.

Membership – Membership Committee including Tom and James R. will report back on recommendations for any dues structure changes at the Boeing Show. In addition, Eric advised the posting on the website why one would join the P.N.N.A. and the benefits of being a P.N.N.A. member has already been done. In addition the 2017 P.N.N.A. Brochure is on the Website as well.

Outreach – James R. reported on scouting seminar at Portland- 7 scout attendees plus family members, about 15 people total.

Dealers/Awards/Publications – No report.

Education – Jim reported on the Exonomia Class – 13 attended – well received. Instructors attended the Board meeting and reported on how much they enjoyed teaching the class. Kevin advised it will get better in the future. Fire alarm testing was bothersome during the class. Scott reported on the ANA class on Counterfeit Detection to be taught in conjunction with the P.N.N.A. Show in Tukwila. Flyers will be coming out with all the details and will be posted on the Website.

Election – Danny reported current slate running for re-election. President and Vice-President Positions will be changing due to terms of office ending. Will work with James F. and Eric as we prepare voting ballots early next year.

Show Security – Kevin reported 2 cameras at the entrance worked well. Kevin suggested researching cost/viability of adding two more cameras to the existing system. James R. to research increasing disc space. Danny noted new cameras have been installed in the parking structure.

May want to institute a page program to get sandwiches for dealers so they do not have to leave their tables.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Rick reported on the success of the Puyallup Fair – even though the location of our display was moved and the length of our display was shortened. Fair may rethink the length of our display for 2020.
- b. Membership database has been transitioned to Danny. Danny reported more work than anticipated.
- c. Eric continues to work on the Website platform.
- d. Rick continues to work on the Inheritance Brochure.

New Business:

- a. James R., with members of the WCC Board and the P.N.N.A. Board had a lengthy discussion on the P.N.N.A. ending the co-branding of the Portland Show with the WCC. P.N.N.A. Board's proposal of establishing a Convention Subcommittee to better communicate each other's needs for the show was not approved by the WCC Board. Nationwide trend is to hold more regional shows. After 15 years of co-branding, the WCC is in position to be in sole control and run their own Coin Show. Members of the P.N.N.A. will continue to help and transition roles to the WCC. James R. made the motion and Kevin seconded that the co-branding be eliminated. Passed unanimously. WCC show dates next year will be Oct. 30 – Nov. 1, 2020.

- b. Scott discussed a second P.N.N.A. Show to be held in Tukwila – dates are Sept. 25-27, 2020. Scott made the motion and Danny seconded to move forward on a second P.N.N.A. Regional Show. Passed unanimously. Dennis reported he is researching moving his show that conflicts with the date of the new P.N.N.A. Show.
- c. Scott reported as a result of the Baltimore Show moving their show dates which conflicts with our March dates, the P.N.N.A. Show in Tukwila has moved to April 17-19, 2020 with the ANA class being held April 15-16, 2020.

There being no further business, the motion was made by Dennis and seconded by James F. and carried unanimously to adjourn at 8:45p.m.

Next Board Meeting in Kent, WA. at Kent Commons on 01/18/2020 at 5:30 p.m.

Danny Bisgaard, Recording