

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for January 18, 2020
Kent Commons (Community Center), Kent, WA**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Ron Engholm, Director
Jim Bard, Director
Gawain O'Connor, Director
Tom Tullis, Director
Tony Kalt, Director
Dennis Reed, Director
Kevin Charboneau, Director
James Free, Director
Mark Gruner, Director

Members Absent: Eric Holcomb/Kellen Hoard

Guests in Attendance: None

The Board meeting was called to order by President James R. at 5:30 p.m. who welcomed the members.

Secretary's Report: Motion made by Kevin and seconded by Scott to approve the November 2, 2019 Board minutes. Approved unanimously.

Correspondence received from Eric and Scott on P.N.N.A. membership renewals.

Treasurer's Report: Scott reported total expenses through December 2019 were \$48,613.62 and revenues for the same period were \$42,701.82. Total cash balances are \$63,989.41. Motion made by James R. and seconded by Mark to approve the treasurer's report. Approved unanimously.

Committee Reports:

Conventions – Kevin advised Tukwila Convention on track. Adding coffee truck. Ed working with Jason on show transition. James R. will help with scouts and exhibits. Scott advised national ads are in place. Social media ads and other dealer's social media ads have helped with the public attendance at the shows. Both Tukwila shows should have the same show flavor, the only exception is the April Show will continue to be the anniversary show with member participation. James R. to work with Nicole on flyer design for the Portland Show. Motion by Danny and second by Kevin to reimburse the final Exonomia expenses to James B in the amount of \$148.75. Approved unanimously. James B. asked to work with Exonomia presenters to determine their interest in doing another presentation in September. James B. commented the presenters could do hourly presentations during the Numismatic Theater. Motion by Kevin, seconded by Danny to give the Portland dealers list and Portland mailing list to Portland for their maintenance. Approved unanimously.

Exhibits – Eric to report back on Exhibit awards for both shows.

Membership – Tom continues to define value of membership.

Outreach – Tony advised Washington Jamboree has been scheduled for 08/20-23. Merit badge classes schedule for 03/14 and 05/30. James R. reported on rechartering requirements. Rick S. working on elongate cent design, maybe the peace dollar 100 year anniversary.

Dealers – No report.

Awards – Danny reported on solicitation of nominee's process. James R. asked the Board for their nominations.

Publications – Rick reported no *Nor 'westers*, Danny advised Tony had them.

Education – Motion by Kevin and second by Danny to award 2 scholarships for April ANA class in Tukwila. Approved unanimously. Danny will work with Eric to get the word out and posting on the web. James R. asked the Board to get the word out on the class and to encourage other clubs to offer scholarships. So far Portland is offering one and other clubs such as Salem, Seattle, and Boeing are working on getting their Board's approval.

Election – Danny reported current slate running for re-election. President and Vice-President Positions will be changing due to terms of office ending. Will work with James F. and Eric as we prepare voting ballots for this year's voting.

Show Security – Motion by Danny and second by Gawain for up to \$200 for additional security cameras. Approved unanimously.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. James R. and Tom working on dues structure.
- b. Rick continues work on the inheritance brochure. James R. can help with editing.
- c. James R. reported on the web platform update – WordPress is the platform we have migrated to.
- d. Rick to get the sign- up sheet for the Puyallup Fair – need to make sure the last weekend of September is covered due to the second PNNA show.

New Business:

- a. Motion by Danny and second by Kevin for expenses up to \$500 for April Presidential awards and \$300 for Y/N Summer Seminar auction material. Approved unanimously.
- b. Discussed the yearly Board meetings. Consensus to have the PNNA Board meetings in Kent at the Boeing Show, Tukwila at the PNNA convention and at the Portland show in Portland. Danny will send out dates for the Summer Board Meeting to be held sometime in July or August, location to be determined.

There being no further business, the motion was made by Kevin and seconded by Rick and carried unanimously to adjourn at 6:45 p.m.

Next Board Meeting in Tukwila, WA. at Community Center on 04/18/2020 at 8:00 a.m. and Membership Meeting at 6:00 p.m.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for April 18, 2020
Conference Phone Call**

Members in Attendance: James Reinders, President
Ed Fischer, Vice President
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Ron Engholm, Director
Jim Bard, Director
Gawain O'Connor, Director
Tom Tullis, Director
Kellen Hoard, Director
Eric Holcomb, Webmaster
Mark Gruner, Director
Brian Deren, Director

Members Absent: Dennis Reed/Tony Kalt/Kevin Charboneau/James Free

Guests in Attendance: None

The Board meeting was called to order by President James R. at 10:00 a.m. who welcomed the members on the conference phone call.

Secretary's Report: Motion made by Ed seconded by Scott to approve the January 18, 2020 Board minutes. Approved unanimously. Correspondence received from membership returning election ballots and membership dues.

Treasurer's Report: Scott reported total expenses through March 2020 were \$3,520.90 and revenues for the same period were \$19,015.09. Total cash balances are \$79,483.60. Motion made by Danny and seconded by James R. to approve the treasurer's report. Approved unanimously. Ed asked for an electronic copy be forwarded.

Committee Reports:

Conventions – Scott reported on the cancellation of the Spring Show and reported all the dealers had been contacted and most had their bourse fees applied to the fall show. One dealer wanted a refund - \$1,600 lost due to the cancellation of the spring show due to already placed ads. Awaiting Governor's reopening of business plan. We will continue planning for the Fall Show with bourse applications going out in 2 months.

Ed reported the Portland Show vendors have been contacted. Also, awaiting the Governor's reopening business plan.

Discussions on the future shows will continue at the August 1 Board Meeting.

James R. thanked Scott for his due diligence in working with the vendors and communicating with everyone on the cancellation of the Spring Show.

Eric asked about the status of the Puyallup Fair. Rick advised he will get final decision by the end of May. Moving forward on the needed squisher die. Consensus of the Board to make it unique and not have a generic die.

Ed to provide Rick the contact information for the WCC Show (General Chair Jason Breedlove blazerfan_77@yahoo.com) in regards to the final date the squisher die design is needed for their show.

Scott reported we should be okay with bourse space, although James R. and Ed commented with everyone being at home, this show may have more demand due to the previous shows being cancelled.

Exhibits – Eric reported he contacted all interested exhibitors to exhibit at the Fall Show. Annual awards will be presented in the various categories. May want to have separate awards for the two shows starting next year. James R. will get a list of exhibitors from Eric and manage them (email, sign-ups, judging etc.) for the WCC Show, as a WCC member.

Membership – Tom had no report and asked to be replaced as chair of the committee. Ron volunteered to be the new chair and asked if there was value to increase membership by offering free memberships. Eric commented did that in the past and of the free memberships most did not renew the following year. James R. commented the new President will look at the make-up of the Committees and make changes as needed.

Outreach – James R. reported he had 30 scouts scheduled for the Spring Show and rescheduled all of them for the Fall Show. No report on the Washington Jamboree scheduled for August.

Dealers – No report.

Awards – Danny reported the awards were done and will be presented at the Fall Show. The following Presidential Awards were announced and their presentations will be made at the Fall Show – Jim Bard/Danny Bisgaard/Ray Fiorini/Scott Loos/Monte Mensing/Rick Schulz/Joanne Stone. James R. expressed his appreciation for the volunteers and Board's work.

Publications – Danny reported Eric continues to be our resource. A lower number of *Nor'westers* were printed due to the stay at home orders and the cancellation of a number of shows. Since the Puyallup edition needs to be printed, the Board will have to make a decision by the end of June. If the Puyallup Fair is cancelled, Eric recommends a simple black and white photocopy printing for those with paper copies.

Education – Scott reported on the cancellation of the A.N.A. counterfeit class due to lack of registrations. In retrospect, would have been cancelled anyway. Ed would like the A.N.A. involved each year or every other year in teaching their valuable courses.

Election – Danny reported on the outcome of this year's election. Slate as presented to the membership was approved. Dennis Reed was a write-in candidate on 2 ballots and continues to serve on the Board as an appointed dealer representative. Newest Board member, Brian Deren participated on the conference call and was welcome to the Board. 20% of the internet and mailed ballots were returned to be counted.

Ed Fischer will conduct his first Board meeting on August 1 and will preside over the annual awards and membership meeting with the help of the outgoing President, James Reinders. Ed commented on his appreciation of all the Board members and hopes he can fill the shoes of the outgoing President.

Show Security – No report by Kevin if additional cameras had been purchased.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. James R. to work on dues structure.
- b. Rick continues work on the inheritance brochure. James R. will help with editing.
- c. James R. will once again send a letter to A.N.A. expressing our interest in hosting a future A.N.A. show.
- d. Rick has sent out a sign-up sheet for volunteers for this year's Puyallup Fair He has been advised we have our booth in the Hobby Hall for the entire run of the Fair.
- e. Jim B. and Gawain will continue to work together on the Fall Show Numismatic Theatre. Jim B. to develop a budget for a possible Exonomia Class that was held in Portland last year, although may be better served to be held at the 2021 Spring Show. Gawain would like ideas for presenters.

New Business:

- a. Motion by James R. and second by Ed to honor Summer Seminar 2020 winners and roll the winners over to 2021 if they are interested (Scott to contact the winners). In addition, discuss at the Boeing Show, after the financial results of the Fall Show are in, the possibility of granting additional scholarships in 2021. Approved unanimously.
- b. Summer Seminar 2020 Y/N auction items purchased this year will roll over to the 2021 Summer Seminar.

There being no further business, the motion was made by Rick and seconded by Danny and carried unanimously to adjourn at 11:15 a.m.

Next Board Meeting in Chehalis, WA. at Spiffy's on 08/01/2020 at 10:00 a.m.

Danny Bisgaard, Secretary, Recording.

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for August 1, 2020
Conference Phone Call**

Members in Attendance: Rick Schulz, Vice President
James Reinders, Director
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Kevin Charboneau, Director
Dennis Reed, Director
Jim Bard, Director
Gawain O'Connor, Director
Tom Tullis, Director
Eric Holcomb, Webmaster
Brian Deren, Director

Members Absent: Ed Fischer/Tony Kalt/Kellen Hoard/James Free/Mark Gruner

Guest in Attendance: Tim Bishopric/WCC Board

The Board meeting was called to order by Vice President Rick at 10:03 a.m., who welcomed the members and guest on the conference phone call.

Secretary's Report: Motion made by Scott seconded by Brian to approve the April 18, 2020 Board minutes. Approved unanimously. Correspondence received from membership paying membership dues.

Treasurer's Report: Scott reported total expenses through June 2020 were \$7,613.78 and revenues for the same period were \$18,830.49. Total cash balances are \$75,206.12. Revenue reductions due to the shows cancellation will amount to \$8,300.

Committee Reports:

Conventions – Kevin has no report. Scott reported no way to have the fall show due to the virus and the state needs to be in phase 4, state is frozen in phase 2. Other shows have cancelled. Board will need to address the increasing rent at the Tukwila Center. Rent for the 2020 cancelled show will carry over to 2021. We need to reduce expenses to cover the increased room rental. Free rooms for hospitality, meeting and numismatic theater will now cost \$300/day. Research on other venues – airport, problem with parking, too small for convention center and Kent Commons is too small. We will look at reducing advertising and use of the extra rooms.

Motion by Danny, seconded by Kevin to cancel the Fall Show. Approved unanimously. Tim B. reported the WCC Board meets next week and in all likelihood will cancel the WCC Show scheduled for late October.

Exhibits – Eric reported he will contact all interested exhibitors and inform them of the cancellation of the fall show. Will have separate awards for the two shows starting next year.

Tom commented on the decreased interest for members to exhibit. Continues to be challenging. Kevin and Dennis commented may do an exhibit at the next show.

Membership – Tom had no report and asked to be removed from the committee. Ron is the new chair.

Outreach – James R. reported he will check on virtual education in earning merit badges.

Rick advised the Puyallup Fair had been cancelled. Hobby Hall changing site location.

Dealers – No report.

Awards – Danny reported the awards that were scheduled to be presented in the fall, will now be mailed. Eric will be advised of all the winners and he will post on the web.

Publications – Danny reported Eric continues to be our resource. A lower number of *Nor'westers* were printed due to the stay at home orders and the cancellation of a number of shows (and cancellation of the Washington State Fair).

Education – Scott reported on a possible A.N.A. seminar in 2021. Jim B. reported on the continued research for an Exonomia Class in 2021.

Election – Danny had no report.

Show Security – Kevin had no report.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. James R. to continue work on dues structure.
- b. Rick and James R. continue work on the inheritance brochure.
- c. James R. has not contacted A.N.A. about a future Spring Show.

New Business:

- a. Danny went over the 2020 - 2022 Committee Assignments. Brian volunteered to serve on the Education and Outreach Committees. Tom was removed from the Membership Committee and Ron was made chair of said committee. Eric to update website.
- b. Eric recommended the following changes and credits for P.N.N.A. advertisers 1) All charges of \$75 for calendar advertising be cancelled for 2020 with those already paid credited for 2021 2) 50% credit on spring convention edition ads 3) Full credit on all scheduled ads for the fall special edition that will not be printed 4) For the 3rd and 4th Q editions, only new ads will be charged and invoiced 5) No change to the \$10 website business card ads Motion by James R. seconded by Kevin to approve Eric's recommendations – approved unanimously.
- c. Kevin made the recommendation and Brian seconded to have Rick use or make a die for a special run of elongated cents depicting the cancellation of 2020 shows. Approved unanimously.
- d. Tom wants all of us to think about changes to the hobby as a result of the virus. Rick commented he felt the hobby is resilient and will bounce back. Keep interest in the hobby by publishing articles in newsletters and referring members to the A.N.A. website in attending free virtual education seminars.

There being no further business, the motion was made by Danny and seconded by Kevin and carried unanimously to adjourn at 10:45 a.m.

Next Board Meeting in October – time and date to be determined.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for October 3, 2020
Online/Conference Phone Call via Zoom**

Members in Attendance: Ed Fischer, President
Rick Schulz, Vice-President
James Reinders, Director
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Kevin Charboneau, Director
Dennis Reed, Director
Tony Kalt, Director
Kellen Hoard, Y/N Director
Jim Bard, Director
James Free, Director
Mark Gruner, Director
Gawain O'Connor, Director
Tom Tullis, Director
Eric Holcomb, Webmaster
Brian Deren, Director

Members Absent: None

Guests in Attendance: Tim Bishopric/WCC Board

The Board meeting was called to order by President Ed at 10:04 a.m., who welcomed the members and guest on the conference phone call.

Secretary's Report: Motion made by Kevin seconded by Rick to approve the August 1, 2020 Board minutes. Approved unanimously.

Correspondence received from member thanking the Board for Presidential Award.

E-Mail received asking for permission to post a link on our website for access to reference guide. Eric advised he receives quite a few of these ad requests; Board does not want the ad requests posted on the website.

Treasurer's Report: Scott reported total expenses through September 2020 were \$11,410.67 and revenues for the same period were \$19,129.31. Total cash balances are \$71,708.05. Revenue reductions due to the shows cancellation will amount to \$8,300.

Committee Reports:

Conventions – Kevin would like Dennis to report on a November Show on how Covid restrictions were handled. Scott reported dates were reserved for Tukwila Spring Show (April 9-11) and Tukwila Fall Show (October 8-10). Awaiting Washington's rules – as of today would be difficult to have shows due to the attendance restrictions of 200. 2020 deposits rolled over to 2021. Advertising expenses for 2021 for the shows have been paid. Other expenses such as the storage locker have been paid. Keep Eric advised of show cancellations or new shows. Ed reported Polk County Show is scheduled for October 11 and we will advise how well it was attended and how the dealers felt the Oregon COVID restrictions were handled.

Exhibits – Eric had no report.

Membership – Ron had no report.

Outreach – James R. reported he and Tony had two Zoom scout merit badge meetings. Will schedule additional Zoom meetings the first of the year. James to work with Eric and Danny on free memberships so *Nor'westers* can be mailed to the families of the scouts. Rick will not be notified until spring 2021 about the Puyallup Fair dates.

Dealers – No report.

Awards – Danny reported the awards that were scheduled to be presented in the fall, were mailed. Kevin thanked the Board for his award.

Publications – Danny reported Eric continues to be our resource. A lower number of 4th Quarter *Nor'westers* were printed and mailed due to the cancellation of the PNNA Fall Show. Same will be true for the 1st Quarter of 2021 due to the cancellation of the Boeing Show.

Education – Scott reported on a possible A.N.A. seminar in 2021. Jim B. reported on the continued research for an Exonomia Class in 2021. Kellen advised the A.N.A. live seminars as well as the Newman portal education links have been valuable resources for continued education. Ed appreciated Eric's work in compiling convention feedback. [Editor's note: This refers to a compilation of reports on A.N.A. shows held in Portland.]

Election – Danny had no report.

Show Security – Kevin reported the additional two cameras had been purchased.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. James R. to continue work on dues structure.
- b. Rick and James R. continue work on the inheritance brochure.
- c. James R. has not contacted A.N.A. about a future Spring Show. A.N.A. pretty busy with budget shortfall issues and cancellation of their shows.

New Business:

- a. James R. was concerned with 2021 and the ability to have shows in the Tukwila venue due to its size. Scott advised he had done research on other venues, but the major stumbling block today is the limited number of attendees and dealers that can be housed for the show. Until that number is increased, having shows will be difficult.
- b. Scott repeated the dates for the fall show – October 8-10, 2021 and is working with the W.C.C. Board on their dates for 2021. His first choice for their date is November 12-15 and second choice would be October 30-31. W.C.C. is leaning toward October 23-24 and will be discussed at their Board meeting in October. His concern is the closeness of two major shows in the same month.
- c. Ed wanted to thank W.C.C. on their virtual club meetings utilizing zoom. 16-20 seem to be attending and the W.C.C. Board has different items on the agenda. Tim advised in October will have three quizzes and prizes for the winners.
- d. Tom wants all of us to think about changes to the hobby as a result of the virus. Rick commented he felt the hobby is resilient and will bounce back. Keep interest in the hobby by publishing articles in newsletters and referring members to the A.N.A. website in attending free virtual education seminars.

There being no further business, the motion was made by Ed and seconded by Danny and carried unanimously to adjourn at 10:58 a.m.

Next Zoom Board Meeting on January 16, 2021 at 10:00 a.m. Danny Bisgaard, Recording.