



Compilation of PNNA Board of Directors

Meeting Minutes for 2023

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for January 21, 2023
Kent Commons, Kent, WA.**

Members in Attendance: Ed Fischer, President
Brian Deren, Director
James Reinders, Director
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Jim Bard, Director
Kevin Charboneau, Director
Mark Gruner, Director
Gawain O'Connor, Director
Tony Kalt, Director
Dennis Reed, Director
Dan Vornbrock, Director
Lisa Loos, Director

Members Absent: Rick Schulz/James Free/Eric Holcomb

Guests in Attendance: Jason and Larry from WCC/Henry/Steve

The Board meeting was called to order by President Ed at 5:16 p.m., who welcomed the members and guests in attendance.

Secretary's Report: Motion made by Kevin seconded by Lisa to approve the October 8, 2022 Board minutes. Approved unanimously. No correspondence received.

Treasurer's Report: Scott reported total expenses through December 2022 were \$81,508.28 and revenues for the same period were \$72,026.11. Total cash balances are \$52,837.71. Expenses and revenues of the convention make up the majority of the report. Motion made by Dennis and seconded by Lisa to approve the Treasurer's report. Approved unanimously.

Scott went over the Fall Coin Show profit/loss statement. All shows are experiencing increased expenses and decreased revenues. Motion by Scott seconded by Danny to have all committees report back in April on cost cutting and revenue increase ideas. Approved unanimously.

Committee Reports:

Conventions – Tony reported less bourse dealers for Boeing. Graduated 12 scouts. No charge to the club for show flyers.

Kevin reported on the spring convention. Naming of the convention will be the 72nd annual show. April 2023 convention dates are April 14, 15, 16. Same venue, as the Tukwila Community Center continues to work with us on pricing. Scott to research the number of rooms needed in 2023 for exhibits, hospitality, numismatic theater, scouts and Board and membership meetings.

The Board discussed using the hospitality room for scouts and membership meetings. In addition, no numismatic theater, rather a continuous video loop will play ANA education videos in the same room as the exhibits are housed. Less rooms rented mean savings on convention expenses. Others on the committee will work with Scott on other show issues.

Kevin working with the Community Center on better chairs for the visitors and temperature control in the room.

Exhibits – Dan will have the room set up. Eric to organize the logistics for exhibits.

Membership – Jim Bard requested more PNNA trifolds. Danny to provide what he has. Kevin will check with Rick on the number he has.

Outreach – James R. advertising for scouts for the April Convention. Scott explained to James R. why the ANA will not have a spring convention in Portland in the foreseeable future.

Kevin to coordinate dealer donations for the Y/N ANA Summer Seminar auction. PNNA will not pay or supply such items as a cost cutting measure.

Dealers – No report.

Awards – Danny awaiting nominations for this year's awards. Ed continued to stress the importance of nominations for Presidential and PNNA awards. Ed presented Kevin two Starbucks cards as a thank you for their work at Puyallup Fair. One to be delivered to Rick.

Publications – Danny received additional PNNA calendars and delivered them to Kevin. Lisa and Dennis want some for their shops. Lisa took the copies from Kevin. Danny contacted Eric who in turn would contact Dennis for more copies.

James R. researching the use of QR codes to be used to access publications, i.e., calendars.

Scott will remind Summer Seminar scholarship winners about the requirement of producing an article for *The Nor'wester* detailing their weekly adventure.

Jim B. stressed the importance on *Nor'wester* articles. Ideas - get them to him, he is willing to do more writing of articles.

Eric asked that information for *The Nor'wester* be submitted and completed before February 28.

Education – Eric updating the McKivor scholarship application for the 2023 British Token Congress. In addition, the ANA Summer Seminar application for 2023 is on the web. Lisa working with the ANA on future education opportunities.

Jim B. reported the exonomia folks will not be providing a seminar due to cost cutting measures.

Election – Danny reported no new applicants for the Y/N position.

Show Security – Scott reported on the show thefts at ANA and FUN and New York and Long Beach. Cameras and badging will continue with zero tolerance if the dealers do not have the proper credentials. In addition, uniformed, armed security will be utilized. Kevin to produce a security sign at the entrance of the show. Organization continues to have insurance and is bonded.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Rick and James R. continue work on the inheritance brochure.
- b. WCC show dates appear to be the first weekend in November.
- c. PNNA google groups are not viable, thus, dropped for further discussion.

New Business: None - discussed under Outreach

Next Board meeting is scheduled for April 15, 2023 – 8A Board/6P Membership- Tukwila, WA.

Motion by Lisa and seconded by Dennis to adjourn at 6:34 p.m. – Approved unanimously.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for April 15, 2023
Tukwila Community Center, Tukwila, WA.**

Members in Attendance: Ed Fischer, President
Brian Deren, Director
James Reinders, Director
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Kevin Charboneau, Director
Mark Gruner, Director
Gawain O'Connor, Director
Dennis Reed, Director
Lisa Loos, Director
Eric Holcomb, Webmaster

Members Absent: Jim Bard/Tony Kalt/James Free/Dan Vornbrock

Guests in Attendance: Steven/Larry/Melinda/Mary

The Board meeting was called to order by President Ed at 8:00 a.m., who welcomed the members and guests in attendance.

Secretary's Report: Motion made by Kevin seconded by James R. to approve the January 21, 2023 Board minutes. Approved unanimously. No correspondence received except for dues renewals.

Treasurer's Report: Scott reported total expenses through March 2023 were \$5,148.74 and revenues for the same period were \$27,915.09. Total cash balances are \$75,635.98. Expenses and revenues of the convention make up the majority of the report. Motion made by Kevin and seconded by Dennis to approve the Treasurer's report. Approved unanimously.

(Repeated from January) Scott went over the Fall Coin Show profit/loss statement. All shows are experiencing increased expenses and decreased revenues. Motion by Scott seconded by Danny to have all Committees report back in April on cost cutting and revenue increase ideas. Approved unanimously.

Committee Reports:

Conventions – Kevin reported Friday's attendance of 376 and 22 early birds.

Scott reported the EAC Annual Convention in Portland will borrow cases from WCC and if more needed, contact PNNA and SNS.

Exhibits – Eric reported no competitive exhibits. Gawain and Tony set up non-competitive exhibits. Eric to plan on exhibit awards for the Fall Coin Show.

Membership – Danny reported new memberships out of Oregon and one new life member from the Convention.

Outreach – James R. reported 20 scouts have signed up for the badging (merit badge) class. Facebook ads helped with the signups and Convention attendance. The facility provided a room for the scouts, free of charge.

Dealers – No report.

Awards – Danny reported on awards for Everett/Nystrom/Literary/Club and three Presidential awards. Awards to be presented at the membership meeting. No applications received for the scholarship programs.

Publications – Danny received additional PNNA calendars from Eric. *Nor'wester* magazine and advertising post cards were mailed. Additional *Nor'westers* were delivered to Eric and Ed and Rick for distribution. Motion by Danny and seconded by Kevin to continue *The Nor'wester* magazine that is printed in color before the two conventions/coin shows. In the future, continue to recommend online production and e-mailing blasts for post cards. Both these options are trying to reduce mailing expenses.

Education – Kevin reported the ANA video had volume issues. No applications received for the Summer Seminar scholarship and McKivor scholarship to the 2023 British Token Congress. Eric hopes the Numismatic Theater will return at the Fall Coin Show. Rick reported behind schedule in getting ready for the Washington State (Puyallup) Fair.

Rick reported he is being asked to attend other shows with the penny squisher machine. Board feels expenses for such travel and dies to be paid by the requesting club.

Election – No report.

Show Security – Kevin reported wrist bands are appreciated by dealers. Two Tukwila officers were there for unloading and one officer during the day and night.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Rick and James R. continue work on the inheritance brochure.
- b. The Board discussed increased revenue options and decreased expenses options. Increases in table fees/ad rates/admission charges/early bird charges/dues increases/display cases and lamps rental increases were options discussed. Decrease mailing expenses/room rentals/outside educators were options discussed. Options to be discussed again during the summer Board meeting.
- c. Rick is getting estimates on die-cut bags and a new storage locker location.

New Business:

- a. The Board discussed additional P.N.N.A. shows, i.e., in Salem. Discussion to continue during the summer Board meeting.

Next Board meeting TBD for the summer of 2023.

Motion by Kevin and seconded by Rick to adjourn at 9:05 a.m. – Approved unanimously.

Danny Bisgaard, Recording

Pacific Northwest Numismatic Association

Membership Meeting Minutes

April 15, 2023

Tukwila Community Center – Tukwila, WA.

1. Call to order by President Ed 6:22PM - All Board members in attendance except for James F./James B./Dan V./Brian/Tony/Dennis.
2. Welcome guests by President Ed – Duane/Allen/Larry/Charmy/Steve.
3. Show Report by Kevin reported over 500 attended on Saturday. James R. reported that 28 scouts earned their merit badge.
4. Awards (Ed/Danny) – Lists will be posted on the PNNA website. Everett – Mark Gruner; Nystrom – Monte Mensing; Club Newsletter – South Hill; *Nor'wester* Article – Jim Bard; three Presidential Awards – Joe McCarthy/Char Free/David Weinstein.
5. Membership Discussions – None.
6. Next Membership Meeting – 2024 at the Tukwila Community Center, Tukwila, WA.

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for July 1, 2023
ZOOM MEETING**

Members in Attendance: Ed Fischer, President
Brian Deren, Director
James Reinders, Director
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Director
Kevin Charboneau, Director
Mark Gruner, Director
Gawain O'Connor, Director
Dennis Reed, Director
Lisa Loos, Director
James Free
James Bard
Eric Holcomb, Webmaster

Members Absent: Tony Kalt/Dan Vornbrock

Guests in Attendance: None

The Board meeting was called to order by President Ed at 10:07 a.m., who welcomed the members in attendance.

Secretary's Report: Motion made by Ed seconded by Rick to approve the April 15, 2023 report. Approved unanimously.

Treasurer's Report: Scott reported total expenses through June 30, 2023 are \$38,340.13 and revenues for the same period are \$48,672.43. Total cash balances are \$63,237.99. Expenses and revenues of the convention make up the majority of the report. Motion made by James F. and seconded by Rick to approve the Treasurer's report. Approved unanimously. Scott to email a copy of treasurer's report to Board members.

Scott went over the fall convention profit/loss statement. Net profit was over \$7,200. All shows are experiencing increased expenses and decreased revenues.

Committee Reports:

Conventions – Kevin reported too early to report on the fall convention progress.

Exhibits – Eric reported no competitive exhibits in April. Hopefully, enough exhibitors in the fall to have our annual exhibit awards.

Membership – Jim B. reported on announcing membership opportunities at the Oregon coin clubs.

Outreach – James R. reported Tony will run the fall scouting classes since he will be out of state. Flyer to be produced and sent to Eric.

Dealers – No report.

Awards – Danny reported all awards presented or mailed.

Publications – Danny and Rick continue to receive *Nor'westers* and calendars. Eric to produce additional calendars for Lisa. Eric will have the awards listed and is awaiting articles for the next two *Nor'wester* publications. James B. reported no articles from him until late fall. Eric asked for a new photo from Renton Coin Shop for the fall printing of *The Nor'wester*. Eric to check on price break for the printing of the color issues of *The Nor'wester*.

Education – At this time, no expenses to be incurred for educational opportunities at the fall convention. Rick reported the volunteer sign-up sheets are available for the Puyallup Fair.

Election – No report.

Show Security – Kevin reported Tukwila police department lined up for the fall convention.

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Board discussed increased revenue options and decreased expenses options. Increases in table fees/ad rates/admission charges/early bird charges/dues increases/display cases and lamps rental increases were options discussed. May have raffle sales for silver and gold. WA DOJ regulations indicate permissible, no more than 2 per year. Introduce concept at the spring 2024 convention. Looking into possible auction at the show, not well received. Decrease mailing expenses/room rentals/outside educators were options discussed. Encouraging internet email whenever possible to save mailing costs. Advertising postcards may be a hybrid of mailing and email blasts.
- b. Rick reported on a new storage facility. Motion by Rick and seconded by Scott to proceed with the new location, estimated at \$264/month. Rick reported on the cost of producing another 10,000 die cut bags. Motion by Kevin and seconded by Danny to order 10,000 new bags, total cost \$1,133.50. We were fortunate to find the original producer of the bags who had the steel plates, saved us over \$2,000.
- c. Scott reported on the difficulty of finding a new convention location – pricing/parking/transportation issues. Ed reported on working with the Boise Coin Club at their meetings and next year's coin show. Rick will bring the squisher machine to the 2024 show and a P.N.N.A. booth will be set up. No further discussion on additionally sponsored shows by P.N.N.A.

New Business:

- a. Danny, Eric and Scott reported on automatic PayPal dues renewals; we have had a problem with members not remembering the charges. Some fees have been incurred when the charges are disputed. Board felt we will leave as is. Some research being done to determine if PayPal advises members when dues are coming up for renewal.

Next Board meeting October 7 at Tukwila Community Center, 6 p.m.

Motion by Kevin and seconded by Danny to adjourn at 11:14 a.m. – Approved unanimously.

Danny Bisgaard, Recording

**Pacific Northwest Numismatic Association
Board of Directors Meeting Minutes for October 7, 2023
Tukwila Community Center – Tukwila, WA.**

Members in Attendance: Ed Fischer, President (by phone)
Danny Bisgaard, Secretary
Scott Loos, Treasurer
Rick Schulz, Vice President
Kevin Charboneau, Director
Mark Gruner, Director
Dennis Reed, Director
Lisa Loos, Director

Members Absent: Tony Kalt/Dan Vornbrock/James Free/James Bard/James Reinders/Brian Deren/Gawain O'Connor/Eric Holcomb

Guests in Attendance: Scott McClaine/Walter O./Steve

The Board meeting was called to order by Vice-President Rick at 6:12 p.m., who welcomed the members and guests in attendance.

Secretary's Report: Motion made by Kevin and seconded by Scott to approve the July 1, 2023 minutes. Approved unanimously.

Treasurer's Report: Scott reported total expenses through September 30, 2023, are \$45,462.40 and revenues for the same period are \$74,748.86. Total cash balances are \$82,192.15. Expenses and revenues of the convention make up the majority of the report. Motion made by Lisa and seconded by Mark to approve the Treasurer's report. Approved unanimously.

Committee Reports:

Conventions – Kevin reported 246 participants on Friday and 400 participants on Saturday. 52 Facebook admissions, 20 early birds. Scott reported the temperature in the room was hot. Spring show is set for April 12-14, 2024. Continue to work with the facility on replacing the white chairs that tend to break. Shorter dealer's signs tend to curl. Kevin reported the lack of garbage bags was a delegation issue. Scott reported bourse fees went up \$25, still a deal when compared to other regional shows, i.e., Boeing \$550, ANA \$700. Save the date. Postcards will be edited to report on the increased admission fee from \$2.00 to \$5.00.

Exhibits – Danny reported three exhibits in three different classes. Kevin to advise People's Best of Show voting at the end of the show. Prizes to be mailed after the show.

Membership – No Report. Lisa would like to be added to this committee.

Outreach – Tony ran the scout merit badge program, 31 scouts participated. Rick and Kevin reported on the Puyallup (Washington State) Fair. Over 9,000 2x2 holders were handed out to the public. Volunteers continue to be a challenge to staff needed fair shifts.

Dealers – No report.

Awards – Danny reported award nominations for April of 2024 show to be solicited in January 2024. Lisa would like to be added to this committee.

Publications – Danny and Rick continue to receive *Nor'westers* and calendars. Eric produced additional calendars for Lisa which Danny delivered at the show. Rick will get additional calendars to Mark and Dennis. Danny delivered 400 *Nor'westers* to the show. Rick to pass out extras at the monthly club meetings or other Washington shows.

Education – Walt reported 40 kids participated in the treasure hunt. Dennis reported his helper was a schoolteacher and loved participating in the treasure hunt.

Election – Danny reported, and Rick encouraged, all of us to recruit Board members. As of the meeting date, only James Free is not running for the Board. Need a Y/N on the Board as well.

Show Security – Kevin reported Tukwila police department took five theft reports and were reviewing cameras to determine culprit(s).

Old Business: (Some Issues Discussed Under Committee Reports)

- a. Rick reported on finding an inheritance brochure which he will use to produce one for the P.N.N.A.
- b. Rick reported on a new storage facility. The final move-in will be Wednesday, October 11, 2023. Rick also reported on receiving the die-cut bags, got a good price on 10,000 bags, and they should last five years.

New Business:

- a. Rick reported on Gene Henry (Washington State Centennial) medals in the storage locker. Tony Kalt would like to get 120 slabbed, at no cost. Motion by Kevin and seconded by Danny to get them slabbed, approved unanimously.
- b. Scott had two issues – Dealer fraud instruction, Dennis Reed to get him the needed materials. Education classes during the Conventions. Scott reported difficult to do because of security risks and the timing during the Conventions.

Next Board meeting January 20, 2024, at Kent Commons, Kent, WA. – 6 p.m.

Motion by Kevin and seconded by Danny to adjourn at 7:00 p.m. – Approved unanimously.

Danny Bisgaard, Recording